.Brand TLD Designation Application

Internet Corporation for Assigned Names and Numbers ("ICANN") 12025 Waterfront Drive, Suite 300 Los Angeles, California 90094 Attention: New gTLD Program Staff

RE: Application for .Brand TLD Designation

Amazon EU S.à r.l. ("Registry Operator"), in connection with the execution of the Registry Agreement for the .ZAPPOS TLD (the "Registry Agreement"), hereby applies for .ZAPPOS TLD to be qualified by ICANN as a .Brand TLD.

Registry Operator confirms and represents to ICANN that the TLD meets each of the criteria for the TLD to be qualified as a .Brand TLD, as described in the .Brand TLD Application Process and Specification 13 attached thereto, and that all supplemental material accompanying this application is accurate and not misleading in any respect. Registry Operator also represents that the trademark registration attached hereto as <u>Exhibit A</u>, the registration policies attached hereto as <u>Exhibit B</u>, and the SMD file ID number attached hereto as <u>Exhibit C</u> are complete and accurate copies of the official trademark registration, Registry Operator's registration policies for the TLD, and the SMD file ID for the TLD for which this application is submitted respectively.

Registry Operator agrees that if Registry Operator makes any changes to its registration policies for the TLD (whether before or after this application has been approved) that may disqualify the TLD as a .Brand TLD, it will promptly provide ICANN with a complete and accurate copy of the revised registration policies. In addition, if Registry Operator fails to maintain the trademark registration underlying its .Brand TLD application, it shall promptly notify ICANN of such failure. Registry Operator also agrees to maintain the criteria required to qualify as a .Brand TLD and to immediately notify ICANN of any changes in circumstances that could alter the statements made, and supporting materials provide with, this application.

Registry Operator acknowledges and agrees that this letter is binding on Registry Operator and, if any of the foregoing representations and agreements becomes untrue or not complied with, it shall be deemed a breach of the Registry Agreement by Registry Operator, and ICANN may assert its rights under the Registry Agreement, including by determining that the TLD no longer qualifies as a .Brand TLD pursuant to the terms of Specification 13. Questions about this request should be directed to

Submitted by:Operations DirectorPosition:Operations DirectorDated:01 September 2014Email:Image: Construction of the sector of the sect

<u>Exhibit A</u>

Trademark Registration

Int. Cl.: 35

Prior U.S. Cls.: 100, 101 and 102

United States Patent and Trademark Office Registered Jan. 16, 2007

SERVICE MARK PRINCIPAL REGISTER

Zappos

ZAPPOS.COM, INC. (CALIFORNIA CORPORA-TION) SUITE 100 2280 CORPORATE CIRCLE HENDERSON, NV 89074

FOR: ONLINE RETAIL STORE SERVICES FEA-TURING FOOTWEAR, SOCKS, HATS, BELTS, JACKETS, PANTS, SHIRTS, SHORTS, T-SHIRTS, SWEATSHIRTS, EYEWEAR, SHOE TREES, SHOE BAGS, HAND BAGS, PURSES, WALLETS AND BAGS OF OTHERS THROUGH A WEB SITE, IN CLASS 35 (U.S. CLS. 100, 101 AND 102). FIRST USE 5-1-2003; IN COMMERCE 5-1-2003.

Reg. No. 3,198,976

THE MARK CONSISTS OF STANDARD CHAR-ACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NOS. 2,691,842, 2,867,708 AND OTHERS.

SER. NO. 78-903,594, FILED 6-8-2006.

JEFF DEFORD, EXAMINING ATTORNEY

<u>Exhibit B</u>

TLD Registration Policies

Mission

Founded in 1994, Amazon opened on the World Wide Web in July 1995 and today offers Earth's Biggest Selection. Amazon seeks to be Earth's most customer-centric company, where customers can find and discover anything they might want to buy online, and endeavors to offer its customers the lowest possible prices. Zappos.com ("Zappos") is a subsidiary of Amazon. Established in 1999, Zappos has quickly become the leading destination in online apparel and footwear sales by striving to provide shoppers with the best possible service and selection. Zappos currently showcases millions of products from over 1000 clothing and shoe brands.

The mission of the .ZAPPOS registry is:

To provide a unique and dedicated platform for Zappos while simultaneously protecting the integrity of its brand and reputation.

A .ZAPPOS registry will:

- Provide Zappos with additional controls over its technical architecture, offering a stable and secure foundation for online communication and interaction.
- Provide Zappos a further platform for innovation.
- Enable Zappos to protect its intellectual property rights.

Registration policies

Amazon's Intellectual Property group will be responsible for the development, maintenance and enforcement of a Domain Management Policy. The Domain Management Policy will define (i) the rules associated with eligibility and domain name allocation, (ii) the license terms governing the use of a .ZAPPOS domain name, and (iii) the dispute resolution policies for the .ZAPPOS gTLD. Amazon will continually update the Domain Management Policy as needed to reflect Amazon's business goals and, where appropriate, ICANN consensus policies.

Registration of a domain name in the .ZAPPOS registry will be undertaken in four steps: (i) Eligibility Confirmation, (ii) Naming Convention Check, (iii) Acceptable Use Review, and (iv) Registration. All domains in the .ZAPPOS registry will remain the property of Amazon.

For example, on the rules of eligibility, each applied for character string must conform to the .ZAPPOS rules of eligibility. Each .ZAPPOS name must:

- be at least 1 character and no more than 63 characters long
- not contain a hyphen on the 3rd and 4th position (tagged domains)
- contain only letters (a-z), numbers (0-9) and hyphens or a combination of these
- start and end with an alphanumeric character, not a hyphen
- not match any character strings reserved by ICANN
- not match any protected country names or geographical terms

Additionally:

• Internationalized domain names (IDN) may be supported in the .ZAPPOS registry at the second level.

- The .ZAPPOS registry will respect third party intellectual property rights.
- .ZAPPOS domains may not be delegated or assigned to third party organizations, institutions, or individuals.
- All .ZAPPOS domains will carry accurate and up-to-date registration records.

Amazon's Intellectual Property group reserves the right to revoke a license to use a .ZAPPOS domain name, at any time, if any use of a .ZAPPOS domain name violates the Domain Management Policy.

Only Amazon EU S.à r.l., its Affiliates, and Trademark Licensees will be permitted to register Amazon EU S.à r.l. domain names.

Exhibit C

Signed Mark Data File ID Number: