

Laureen Kapin

Legal Experience

Federal Trade Commission

Counsel for International Consumer Protection

2010-present

- Cultivate and strengthen relationships with international partners to combat fraud and deceptive practices. Coordinate cross-border law enforcement actions. Supervise procedures for investigative assistance and information sharing with foreign counterparts.
- Advocate for policies that protect consumers as part of U.S. delegation to the Internet Corporation for Assigned Names and Numbers' (ICANN's) Governmental Advisory Committee. Founding member of Public Safety Working Group.
- Advise litigating attorneys on costs and benefits of litigation involving international targets, assets, and evidence. Provide guidance on issues such as obtaining jurisdiction over foreign targets, gathering evidence, enforcing orders, and serving documents abroad.
- Recent accomplishments include working with U.S. and Canadian law enforcement agencies to obtain assistance from Quebec courts to protect over \$2 million dollars in assets; advocating for improved safeguards to protect consumers from risks associated with the expansion of generic top level internet domains; and issuing the FTC's first federal court subpoena to obtain evidence for use in a foreign law enforcement proceeding.

Excellence in Government Leadership Fellow

2014-2015

- One of four FTC candidates selected for year-long leadership development program aimed at cultivating creative problem-solvers ready to meet the challenges of public service in the 21st century. Program focuses on vision, values, and mission, driving results, leading people, leading change, building partnerships, and developing business acumen.
- Team Project: help refugees spot, avoid, and report scams. Worked closely with the International Rescue Committee to create a short handbook to help anyone identify common signs of a scam. The public can print or order these resources for free in seven different languages on the FTC's website. Engaged in outreach to gain new sources of information about deceptions that impact underserved populations such as immigrants and non-English speakers.

Federal Trade Commission (con't)

Senior Attorney, Division of Enforcement

2001-2010

- Lead trial counsel in Federal actions to protect consumers from deceptive practices. Supervised attorneys, economists, and experts. Obtained contempt judgments and conduct bans including: \$37.6 million dollar judgment against infomercial host for falsely advertising weight loss “cure” book, and judgment against business claiming to finance computers to credit-challenged customers.
- Negotiated several multi-million dollar settlements. Analyzed advertisements; compared marketing claims to available information to determine whether businesses complied with FTC statutes. Provided guidance on order compliance. Mentored colleagues informally and through Bureau’s Mentoring Program.

Litigation Committee

2004-2006; 2011-2013

- Chair 2004-2006; OIA representative 2011- 2013; presented training on depositions, expert discovery, and settlement negotiations.

Performance Awards

- Agency-wide awards: 2004 and 2015; Director’s Awards 2002, 2004, 2012; and Annual bonuses/time-off awards for outstanding work.

United States Department of Justice

Justice Leadership Institute

2012-2013

- Faculty and Participant. Selected for three-day course focusing upon communication styles, conflict management, motivating employees, and leading change. Served as faculty facilitator to small groups of management and staff applying leadership techniques to model problems and real-world examples.

Office of Foreign Litigation, Civil Division

2010-present

- Represent the FTC’s interests through part-time detail. Work with DOJ lawyers that litigate on behalf of the FTC abroad.

Instructor, National Advocacy Center

2009-present

- Regularly invited to teach litigation and trial skills to DOJ attorneys. Present workshops on evidence, deposition, cross-examination and trial techniques. Serve as judge for mock-trials, providing detailed feedback on opening statements, closing arguments, and witness examinations.

Department of Justice (con't)

Commercial Litigation Branch, Civil Division

1995-2000

- First chair trial and appellate attorney before the Federal Courts. Conducted discovery, examined fact and expert witnesses in deposition and trial. Managed an extensive docket and pursued the government's interests in all stages of litigation.
- Successfully appealed \$25 million contract judgment against Navy; commended by Rear Admiral for persuading court to affirm military pay action; supervised team of attorneys taking and defending 70 depositions throughout the United States in defense of billion dollar claim; tried contract disputes challenging government procurement practices.

United States Court of Appeals, Federal Circuit

1991-1995

Supervisory Staff Attorney

Counseled court regarding motions. Drafted orders on various legal issues, including motions for interlocutory appeal and emergency motions for injunctive and mandamus relief.

University of Baltimore School of Law, Adjunct Professor

1991-1998

Taught seminar on gender issues; advised students on how to improve their writing and advocacy skills.

Howrey and Simon, Associate

1988-1990

Responsible for various stages of commercial and environmental litigation.

Education

University of Florida College of Law at Gainesville, J.D. [REDACTED] (with Honors)

Law Review, Student Works Editor

Instructor, Appellate Advocacy

Top grades: Legal Counseling and Federal Practice

University of Massachusetts at Amherst, B.A. [REDACTED] (magna cum laude)

Personal

Bar memberships: District of Columbia (1990), Florida (1988).

Interests: Storytelling, poetry and improvisation.