



ICANN Strategic Plan

July 2007 – June 2010

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Internet Corporation for Assigned Names and Numbers

31 October 2006

To All Interested Parties:

Please accept my thanks to all those who contributed to this strategic plan. The development of this draft plan has been based on consultation with the community through workshops at ICANN meetings, and will continue through Supporting Organizations and Advisory Committees and through public forums on the ICANN website. Members of the community have been very generous with their time and we appreciate the work that they have done.

Based on feedback that we received from the first Strategic Plan written two years ago, this July 2006 - June 2009 plan is a short, concise document. This year's draft plan continues with the three-year objectives set out in last year's plan, taking into account changes such as the progress realized by execution of the Joint Partnership Agreement and increased attention to process transparency.

The plan provides a description of challenges and opportunities that ICANN is likely to face in the next few years and then outlines five strategic objectives for the ICANN community. Each of those objectives is then described in more detail in the text of the plan. As in the past, the strategic objectives in this plan will form the framework around which the operational plan is constructed. I look forward to working with the community in the coming months to put the first year of this plan into effect through the 2006-2007 Operational Plan.

Sincerely,

Paul Twomey, President and CEO

ICANN's Mission and Values

The Internet requires a stable and secure system of unique identifiers if it is to serve its global community efficiently and reliably. ICANN has been established to serve the Internet community in maintaining the stability and security of the Internet's unique identifier systems, while fostering competition where appropriate to give Internet users greater choice at optimal cost. While the core functions were in the early years of the Internet (and its predecessors) performed under auspices of the US Government, ICANN marks the transition of these services from the responsibility of one national government to the global Internet community. In ICANN's self-governance model, the policies that create stable processes for IP address allocation and protocol parameter recordation, as well as a stable, competitive domain name system are able to be developed in a manageable, bottom-up, consensus-based process involving global, multi-stakeholder representation. In short, a key to accomplishing the strategic principles supporting ICANN's mission:

- ensuring the stability and security of the DNS,
- promoting competition and choice for users and registrants,
- facilitating the bottom-up, transparent policy development process, and
- engaging the participation of the global stakeholder community in the ICANN process

is the inter-relation among those principles. ICANN's work supporting bottom-up coordination involving global stakeholder interests also facilitates stability and competition. Similarly, facilitation of competition and practices promoting stability and security will attract global participants to the ICANN model and its policy development forums.

ICANN's Mission

Since its creation, the Internet community has vigorously discussed and reviewed the mission and values that guide ICANN's actions. This extensive, inclusive and bottom up discussion has been encapsulated in ICANN's Bylaws, its Mission and Core Values.

The limited and distinct mission of ICANN is clearly set out in Article I of its Bylaws.

The mission of The Internet Corporation for Assigned Names and Numbers ("ICANN") is to coordinate, at the overall level, the global Internet's systems of unique identifiers, and in particular to ensure the stable and secure operation of the Internet's unique identifier systems. In particular, ICANN:

1. Coordinates the allocation and assignment of the three sets of unique identifiers for the Internet, which are:
 - a. Domain names (forming a system referred to as "DNS");
 - b. Internet protocol ("IP") addresses and autonomous system ("AS") numbers; and
 - c. Protocol port and parameter numbers.
2. Coordinates the operation and evolution of the DNS root name server system.
3. Coordinates policy development reasonably and appropriately related to these technical functions.

These services were originally performed under U.S. Government contract by the Internet Assigned Numbers Authority (IANA) and other entities. ICANN was created in 1998 through a Memorandum of Understanding (MoU) with the United States Department of Commerce to transfer the management of the systems of unique Internet identifiers from the U.S. government to core Internet stakeholders internationally. ICANN is an international, non-profit, multi-stakeholder organisation. It has become the globally authoritative body on the technical and organisational means to ensure the stability and interoperability of the DNS, the continued equitable distribution of IP addresses, and accurate recordation of protocol parameters.

ICANN's Core Values

ICANN's Bylaws detail ICANN's core values as part of its Mission. In performing its mission, the following core values should guide the decisions and actions of ICANN:

- 1 Preserving and enhancing the operational stability, reliability, security, and global interoperability of the Internet.
 - 2 Respecting the creativity, innovation, and flow of information made possible by the Internet by limiting ICANN's activities to those matters within ICANN's mission requiring or significantly benefiting from global coordination.
 - 3 To the extent feasible and appropriate, delegating coordination functions to or recognising the policy role of other responsible entities that reflect the interests of affected parties.
 - 4 Seeking and supporting broad, informed participation reflecting the functional, geographic, and cultural diversity of the Internet at all levels of policy development and decision-making.
 - 5 Where feasible and appropriate, depending on market mechanisms to promote and sustain a competitive environment.
 - 6 Introducing and promoting competition in the registration of domain names where practicable and beneficial in the public interest.
 - 7 Employing open and transparent policy development mechanisms that (i) promote well-informed decisions based on expert advice, and (ii) ensure that those entities most affected can assist in the policy development process.
 - 8 Making decisions by applying documented policies neutrally and objectively, with integrity and fairness.
 - 9 Acting with a speed that is responsive to the needs of the Internet while, as part of the decision-making process, obtaining informed input from those entities most affected.
 - 10 Remaining accountable to the Internet community through mechanisms that enhance ICANN's effectiveness.
 - 11 While remaining rooted in the private sector, recognising that governments and public authorities are responsible for public policy and duly taking into account governments' or public authorities' recommendations.
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Development of the July 2006 - June 2009 Strategic Plan

This initial draft of the plan is based on a bottom up, multi-phase consultation with the ICANN community. It attempts to set out the community's views of the priorities that face ICANN in the next three years as it continues to evolve as a global organisation serving the Internet community in maintaining the stability and security of the Internet's unique identifier systems.

Development of this strategic plan began at the ICANN meeting in Marrakech in July 2006. Extensive consultation with the community was undertaken in workshops with the Supporting Organisations and Advisory Committees, and also in general sessions conducted in Arabic, English, French and Spanish.

Input from the public forum and the Marrakech sessions was collated into an issues paper which was published in September 2006. Comments were sought through a public forum on the ICANN website. From this input, this draft version of the plan was written.

All Supporting Organisation and Advisory Committee members will be invited to attend a series of teleconferences to comment on this draft version of the plan. All community members can provide input through comment forums. These consultations will inform an amended draft plan.

The period for comment on the next version of the plan will extend through the São Paulo meeting in December 2006. Again, consultations will be conducted in multiple languages. As required, ICANN will make final changes to the plan based upon those consultations.

Key challenges and opportunities for ICANN

This strategic plan sets out priorities for ICANN over the next three years. These priorities have been set in consultation with the community in response to what the community believes are the major challenges and opportunities that will face the organization. These challenges and opportunities are summarized here.

Key environmental challenges

- i. The continued rise of the Internet as a truly global means of communication and the need for ICANN to meet the needs of a truly global stakeholder base
- ii. Ensuring stability and security in an environment of increased threats
- iii. The increasing importance of the infrastructure of the DNS for a broad range of critical commercial and communication applications
- iv. A wide range of abusive behaviours in the Internet environment that may be placed at ICANN's doorstep although they are not part of ICANN's remit
- v. Maintaining stability given expected increases in scale driven by the number of devices using the Internet and the number of users
- vi. Multiple complicated changes to Internet operations or protocols that need to be managed in parallel, including possible paradigm changes not yet anticipated
- vii. Continuous evolution of commercial applications and business models that use the Internet
- viii. Possible fracturing of the DNS, perhaps brought about by some users becoming dissatisfied with perceived restrictions imposed by technical protocols or by actions of a government or governments
- ix. ICANN taking an appropriate role in the broad group of international entities involved in Internet functions

Key organizational challenges

- i. Significant increases in the volume of policy, operations and client delivery work that needs to be done
- ii. Developing secure, stable sources of revenue and adequate cash reserves
- iii. An ongoing obligation to review and renew ICANN processes and performance in order to operate most effectively

Strategic Objectives for the Next Three Years

Having considered the challenges and opportunities that are most likely to present themselves over the next three years, the following objectives have been identified by the ICANN community for the ICANN community:

1. **Organizational excellence in Operations:** If ICANN is to continue to serve a growing stakeholder base effectively, it must strive to further improve its basic operational functions. Given expected increases in activities related to meeting the core mission and continuing attention to stability and security, operational excellence is critical to ICANN's success. Accordingly, ICANN will continue to pursue and adopt adequate, diverse forms of funding models.
2. **Organizational excellence in Policy Development:** The continued evolution of the Internet, especially the DNS, brings with it an increasing number of policy issues of ever increasing complexity that need to be decided through the ICANN process. Given this growth, the ICANN community needs to further improve its policy processes to deal with these challenges.
3. **Increase international participation in ICANN and the use of the Internet system of unique identifiers:** ICANN is a global forum for the discussion of issues affecting the stability and security of the Internet's unique identifier systems. At this stage of the evolution of the Internet and of ICANN's own evolution as an organization, it is appropriate to review and improve ICANN practices and procedures to ensure that they are designed to serve and support a global audience as effectively as possible.
4. **Increase participation in and efficiency of the ICANN multi-stakeholder environment:** One of ICANN's great strengths is the multi-stakeholder environment in which issues are debated and resolved. ICANN needs to continue to build on that strength by improving participation by key stakeholders in the process. As one of a number of organizations that are concerned with Internet governance, ICANN must clearly communicate its unique role and engage other organisations in dialogue on matters of common concern.
5. **Successfully transition ICANN to private sector management:** In September 2006, ICANN signed a Joint Partnership Agreement with the United States Department of Commerce "for the purpose of the joint development of the mechanisms, methods and procedures necessary to effect the transition of Internet domain name and addressing system (DNS) to the private sector". As part of this agreement, ICANN committed to a number of actions and principles outlined in the Affirmation of Responsibilities adopted by the ICANN Board. ICANN must now deliver on the actions described in these documents.

1. Organizational excellence in Operations

1. Operational performance targets for IANA
 1. Collaborate with customers to establish acceptable performance targets and meet all of those targets; continue to improve so those targets can be reset by mutual agreement as new performance levels are achieved.
 2. Automate IANA processes where appropriate to enhance productivity and efficiency
 3. Publish IANA processes and practices and engage with customers to introduce revisions and adaptations where appropriate
 4. Provide public statistical information on IANA performance, and provide access to individual request status in a secure and confidential manner
2. Operational performance targets for gTLD Registry tasks
 1. Address new registry services requests in accordance with the consensus policy implementation, and provide information to the GNSO council to lead to improvements in the policy based upon experiences
 2. Develop and implement effective feedback reporting methodologies on all implemented consensus policies to lead to improvements in the policy based upon experiences
 3. Implement Board approved consensus policies in a timely, effective manner.
3. Operational performance targets for gTLD Registrar tasks
 1. Facilitate the activities of the registration market to promote competition and choice for consumers; foster innovation to develop additional markets; and improve the accreditation process
 2. Develop tools for registrars so that they can readily: interact with ICANN as required by agreement; provide performance metrics to and receive the same from ICANN; and have access to information and data meaningful to the operation of the registration business
 3. Develop, in a consultative manner, appropriate criteria for registrar accreditation and timely process applications
 4. Conduct outreach efforts to enhance relations with a global community of registrars to improve understanding of their unique concerns and circumstances while also improving their understanding of ICANN and ICANN policies

4. Contractual compliance
 1. Continue to improve contractual compliance through the development of the compliance function, expanding the staffing and developing of a proactive compliance program
 2. Collaborate with gTLD registrars, gTLD registries, registrants and end users to identify compliance program elements that best serves ICANN's mission and challenges
5. Operational performance targets for end user tasks
 1. Making use of the contacts made to ICANN by registrants and end-users, establish processes and collect data in order to: effectively provide complainants with proper direction, collect and analyse data to recognize trends and identify potential problems areas associated with ICANN's technical coordination role, and inform the community of this information
6. Specific project performance targets
 1. Continue to facilitate the deployment of Internationalised Domain Names (IDNs) by integrating the technical, policy, government-related and communications aspects into a program plan, then through collaboration, execute according to the plan objectives
 2. Continue the execution of the strategy to designate new TLDs: Complete the policy development process and implement the resulting consensus policy
 3. Build on previous hardening of the L-root server: establish performance targets and measure performance against them to ensure ongoing stable operations; provide for geographical diversity of the root server in regional areas
7. Project management methodology continue to implement best practice project management processes to:
 1. Identify project milestones and deliverables,
 2. Improve project delivery,
 3. Budget and measure project spending, and
 4. Improve transparency
8. Procedures for dealing with emergency situations and potential business failure of key operational entities
 1. Fully implement contingency plans and study the effect of registry and registrar failover in order to appropriately protect registrants and report on this to the community in ways that do not compromise security

2. Implement an emergency response plan, i.e., responses for different emergency situations (internal and external), ensuring agreed processes with key partners, ensuring full operational redundancy, preparing messaging strategies; reporting on these plans to the community in ways that do not compromise security
9. Further improve accountability of the budget process and ensure regularity of revenue flows consistent with ICANN mission and objectives
 1. Further refine project based budgets and measurement and reporting of performance against those budgets
 2. In accordance with sound business practice, continue to establish diverse, consistent sources for revenue. This includes developing new sources for revenue presently not included in the ICANN budget
10. Improve response to requests for technical advice:
 1. Build capability to respond to requests in developing countries and undertake comprehensive study as required to provide understanding, and establishing service metrics (such as turnaround times)
 2. Facilitate ICANN processes (such as requests to the IANA function) with appropriate expert advice
11. Develop and implement a workforce planning methodology for ICANN staff to attract and retain high quality staff: implement a workforce planning methodology, develop and improve recruitment and retention processes, improve performance metrics, monitor against turnover targets
12. Analyse implications of increased demand on ICANN operations and policy processes and develop ways of improving scalability by monitoring workloads; and deriving economies of scale for staff workload and policy development support

2. Organizational excellence in Policy Development

1. Publish papers to help the community better understand economic issues, user and registrant needs, market expectations and business models and the implications of these factors on ICANN policy development, and also the implications of ICANN policies on Internet users
2. Improve the efficiency and effectiveness of Supporting Organizations and Advisory Committees, including:
 1. Conducting independent reviews and working with the community to implement improvements in the processes of Supporting Organizations and Advisory Committees
 2. Commissioning independent review and oversee subsequent improving of the Policy Development Process
 3. Developing and implementing an evaluation and review process for all ICANN consensus policy work, including development, implementation and impact
 4. Supporting regular planning to assist effective resource management for policy work
 5. Provide Supporting Organizations and Advisory Committees with the correct level of staff and other support to facilitate efficient and effective policy development
 6. Review the GAC's role within ICANN and identify areas of improvement in processes, so as to facilitate effective engagement of the GAC in processes and consideration of GAC advice on policy issues

3. Increase international participation in ICANN and the use of the Internet system of unique identifiers

1. Improve the ability of stakeholders to participate in ICANN processes, including in languages other than English
 1. Implement a translation policy designed to effectively meet the objectives of the organisation that takes into account user requirements, the need for effective and economic programs, and the goal of raising participation levels
 2. Develop and implement attendance program and other programs to improve stakeholder participation; establish and monitor metrics for participation by region
2. Redesign ICANN business and policy development support practices and processes to meet the needs of a global audience
 1. Work with the community to implement suggested changes identified and then adopted in the review all business processes and review of Supporting Organisations and Advisory Committee processes;
 2. Continue annual review process with subsequent changes implemented as required by changes in the environment
3. In each region, work with cc managers, local Internet communities (including governments, private sector and civil society) and regional organizations to develop and monitor outreach programs for their region to improve capabilities in IP address, domain name and root management services
 1. Implement plan for each region (to include active ongoing liaison with regional orgs and declaration of intent for programs in each region);
 2. Working with the ccNSO, develop recommended minimum standards for technical aspects of DNS management in ccTLDs;
 3. Monitor and report against plan

4. Increase participation in and efficiency of the ICANN multi-stakeholder environment

1. Improve and deepen participation in the ICANN process by stakeholders, including end users, governments, the business community, technical and industry experts and developers of new business models that use the Internet
 1. Develop and implement plans to increase participation for each stakeholder group, measure against targets
 2. Provide education and engage business and technical experts to inform the new participants
2. Implement and refine a communications plan that clearly explains ICANN's mission and communicates ICANN's activities and achievements
3. Implement a programme to enhance and develop relevant skills and knowledge in existing participants and in the next generation of ICANN leadership
4. Develop and implement a knowledge management program to institutionalize corporate memory and communicate core ICANN values
5. Strengthen relationships with key partners as needed to assist ICANN in carrying out its mission
6. Identify key forums with which ICANN should interact to:
 1. assist in dealing with issues that are related to but not in ICANN's ambit
 2. facilitate ICANN's mission by engaging those not typically involved in ICANN-related forums

5. Successfully transition ICANN to private sector management

1. Perform ICANN's obligations described in the Joint Project Agreement
2. Formalize relationships with constituency and stakeholder groups
3. Maintain close contact with key stakeholders to define progress steps to transition to private sector management of the Internet system of unique identifiers
4. Implement mechanisms to report on ICANN's openness, transparency, inclusiveness and its multilateral and multi-stakeholder environment
 1. Production of annual reports to the community
 2. Embedding of management operating principles
 3. Benchmarking or audit of ICANN accountability and transparency
5. Conduct a review of appropriate administrative structure to ensure stability