Agenda

President & CEO Overview
Göran Marby

Board Update
Cherine Chalaby

Policy Update
Marika Konings
Adiel Akplogan

Management Update
Sally Costerton

Africa & Middle East Update
David Olive

Financial Update
Xavier Calvez
President & CEO Overview

Göran Marby
President & CEO
Operation & Execution

- FY18 budget planning began
- 94% overall satisfaction rate in IANA customer service survey
- CEO report from Board Workshop available: go.icann.org/2kdEo1n
Organizational Enhancements to Strengthen Accountability and Transparency

1. **Process Flows and Manuals**
   Clarifying processes and procedures for policy development and implementation, advice and for the reviews process.

2. **ICANN Organization Q&A session at ICANN58**
   Your opportunity to ask organizational-related questions to the Executive Team.

3. **Strengthened Executive Team**
   Jamie Hedlund is now SVP Consumer Safeguards and Contractual Compliance.
Nominating Committee seeks applications for several ICANN Community and PTI leadership positions:

- 2 members of ICANN’s Board of Directors
- 2 members of the GNSO Council
- 3 members of the At Large Advisory Committee (one each from: Africa, Asia/Australia/Pacific Islands and Latin America/Caribbean Islands regions)
- 1 member of the ccNSO Council
- 2 members of PTI’s Board of Directors


- Individuals interested in applying for ICANN positions, visit: Apply-ICANN
- Individuals interested in applying for PTI positions, visit: Apply-PTI

My trip to Africa in January

- Addis Ababa, Ethiopia
- Nairobi, Kenya – African GAC workshop
Board Update

Cherine Chalaby
Vice-Chair of the Board
**ICANN Board Highlights**

**Engagement with the Community**
1. Webinar on Human rights
2. DNA virtual town hall
3. Meeting with RSSAC

**Update on Board Workshop in LA**
1. New Structure (Five Block Model)
2. GAC Communiqué (Block 1)
3. Org wide Operational Improvements (Block 2)
4. Domain Name Space Issues (Block 3)
5. Process for community review budget overrun (Block 4)
6. ICANN & IGF (Block 5)
Policy Update

Marika Konings
Sr. Director Policy Development and Support & Team Leader for GNSO

Adiel Akplogan
Vice President for Technical Engagement
New areas of work in Q2

- Adoption of the Charter for a Cross-Community Working Group on new gTLD Auction Proceeds

Completed work in Q2

- Approval of the final framework for future Cross Community Working Groups
- Adoption of the GAC-GNSO Consultation Group on GAC Early Engagement in GNSO Policy Development Processes Final Status Report & Recommendations.
- Adoption of the GNSO Review Working Group Implementation Plan
- Adoption of the GNSO Review of GAC Communiqué from Hyderabad Acceptance of the final report of the GNSO Bylaws Drafting Team on all the new or additional rights and responsibilities that the GNSO has under the revised Bylaws
New areas of work in Q2

- Creation of a ccNSO Drafting team charter ccNSO WG to define issues relating to review mechanism and retirement of ccTLDs
- Participation as chartering organization in CCWG new gTLD Auction Proceeds

Completed work in Q2

- Adoption of ccNSO internal Guidelines on selection and appointment of the ccNSO Representative on the Empowered Community Administration Committee and specific review teams
- Adoption of the final framework for future Cross Community Working Groups (joint WG with GNSO)
- General and special (AF and NA region) Council Elections Nomination of Chris Disspain Board seat 11, starting at ICANN’s AGM 2017.
ASO elected Filiz Yilmaz (RIPE NCC region) as new ASO AC Chair. Louie Lee (ARIN Region) and Ricardo Patara (LACNIC region) remain as ASO AC Vice Chairs

https://aso.icann.org/aso-ac-nro-nc-elects-new-chair/

NRO EC roles for 2017:
- John Curran (ARIN) - Chair
- Paul Wilson (APNIC) - Secretary
- Alan Barrett (AFRINIC) - Treasurer

The ASO AC is planning their annual face-to-face meeting during ICANN58 in Copenhagen.

ASO Independent Review RFP completed

https://www.nro.net/news/request-for-proposals-for-consulting-services-independent-review-of-the-icann-address-supporting-organisation
Key element of the Internet Number Community Proposal, to ensure that the IANA Numbering Services Operator maintains the service level defined in the SLA, announced on October 4th.

New members for 2017
- Omo Oiaya (AFRINIC)
- Brajesh Jain (APNIC)

ASO/NRO representatives in Cross-Community Working Group on ICANN Accountability Stream 2
- Izumi Okutani, Jorge Villa, Fiona Asonga, Athina Fragkouli and Michael Abejuela

Upcoming RIR Meetings
- APNIC 43 Ho Chi Minh, Vietnam 20 February – 2 March 2017
- ARIN 39 New Orleans, LA, USA 2 -5 April 2017
- RIPE 74 Budapest, Hungary 8 – 12 May 2017
- LACNIC 28 Foz de Iguaçu Brazil, 22-26 May 2017
- AFRINIC 26 Nairobi Kenia, 29 May – 2 June 2017
Management Update

Sally Costerton
Sr. Advisor to the President & SVP of Global Stakeholder Engagement
Executive Summary

- Public Technical Identifiers Statistics
- Internet Technology and Engineering update
- Status of ICANN reviews
- Global Domains Division report
- Contractual Compliance report
- Engagement update
Public Technical Identifier's (PTI) IANA Functions Customer Satisfaction Survey

94% overall satisfaction rating.

Customer Standing Committee report:

PTI satisfactorily met IANA Naming Function Service Level Agreements for October, November and December
PTI: IANA Functions

<table>
<thead>
<tr>
<th>501</th>
<th>994</th>
<th>404</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domain-related requests</td>
<td>Protocol parameter-related requests</td>
<td>General inquiries</td>
</tr>
</tbody>
</table>

0 Number-related events

1 Key signing ceremony

1 October – 31 December 2016
- Key signing key ceremony held in October in Culpeper, Virginia – the next root zone KSK was generated
  - More information: http://www.icann.org/kskroll

- Ongoing work to prepare to roll KSK continues

- Started the Open Data Initiative, a project to make ICANN's public data more easily accessible at ICANN57 in Hyderabad

- Initiated public comment period on the Identifier Technologies Health Indicators to gather community feedback on the project’s definition of Internet health
  - More information: http://www.icann.org/ithi

- Informed of a law enforcement action to disrupt a botnet during the last week of 2016. The action involved multiple TLDs and registrars.

- Started collecting data for IPv6 readiness assessment
Enterprise Resourcing Platform (ERP) rolled out in November

Global Domains Division portal
- Registry services

Governmental Advisory Committee (GAC) website
Status of Reviews

Lines represent the Planning, Conducting, and Implementation phases of the Review process.

- **GNSO2**
  - Q1 2014
  - Q3 2016

- **CCT**
  - Q4 2015

- **At-Large2**
  - Q4 2016

- **SSR2**
  - Q1 2016

- **RDS (formerly WHOIS2)**
  - Q2 2016

- **ATRT3**
  - Q3 2017

- **NomCom2**
  - Q4 2017

- **RSSAC2**
  - Q1 2017

- **ASO2**
  - Q2 2017

- **SSAC2**
  - Q3 2017

- **ccNSO2**
  - Q4 2017

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**Legend:**
- Specific Review
- Org Review

**Timeline:**
- **2016**
  - Q1 to Q4

**2017**
- Q1 to Q4

**2018**
- Q1 to Q4

**2019**
- Q1 to Q4

**Today:**
- Q1 to Q4
WHY IT’S IMPORTANT

The New gTLD Program is driving the largest expansion of the Domain Name System ever. Hundreds of new top-level domain names are being introduced into the Internet on a rolling basis.

The New gTLD Program is meant to enhance competition, innovation and choice.

1,229
Total registry agreements signed.

1,215
Total strings delegated.

- Net auction proceeds: $233 million
  - Proceeds reserved.
  - Cross-community working group to develop proposal(s) for mechanism for allocating new gTLD auction proceeds.

*as of 31 December 2016
GDD: Internationalized Domain Names

Why It’s Important:
- Greek script generation panel formed
- Lao and Thai script rules finalized and issued for public comment

Overall Statistics:
- 13 Generation Panels seated, working or completed
- 6 Label Generation Rules finalized

More Information: https://www.icann.org/IDN

*as of 31 December 2016*
Global Domains Division

Standardized Framework for Release of Two-Character Labels

• Measures for Two-Character ASCII Labels to Avoid Confusion with Corresponding Country Codes Letter/Letter

Reports:

• Staff Report of Public Comment Proceeding regarding Proposed Amendments to Base New gTLD Registry Agreement (reissued)
• WHOIS Accuracy Reporting System
• gTLD Marketplace Health Index

Public Comment Activities:

• Phase II Assessment of the Competitive Effects Associated with the New gTLD Program
• Draft report on Continuous Data-Driven Analysis of Root Server System Stability
• Revised Registry Registration Data Directory Services Consistent Labeling and Display Policy
  • Summary report
GDD: Global Support Center Tickets

**Case Volume Trending**

Cases Created & Resolved

![Case Volume Trending Chart](chart1)

**Case Backlog**

Quarter End Volume Trending

![Case Backlog Chart](chart2)

**Status Frequency**

Communication & Updates

![Status Frequency Chart](chart3)

**Resolution Time Target**

Case Aging

![Resolution Time Target Chart](chart4)
REGISTRAR AUDITS – 2013 RAA
October 4, 2016 Round

Total of 55 Registrars

46 registrars for full audit
1 terminated due to not responding
9 registrars for partial re-audit

- Total New Volume (In Thousand) 12.166 13.198
- Total Closed Volume (In Thousand) 12.018 10.942
- Closure Rate (Target >=5.5) (55%) 7.18 6.47
- Received to Closed Turn Around Time (Business Days) 10.7 10

For more information, please visit: https://www.icann.org/compliance
<table>
<thead>
<tr>
<th>Programs to Support the Community</th>
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**As of ICANN57**

<table>
<thead>
<tr>
<th>Fellowship</th>
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</thead>
<tbody>
<tr>
<td><strong>47 Fellows attended ICANN57</strong></td>
</tr>
<tr>
<td>• 29 were first time Fellows</td>
</tr>
<tr>
<td>• 1 was an honorary Fellow</td>
</tr>
<tr>
<td>• 15 were program Alumni</td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>NextGen</th>
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<tbody>
<tr>
<td><strong>15 participants at ICANN57</strong></td>
</tr>
<tr>
<td>• 5 Ambassadors who’ve previously attended an ICANN meeting</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Newcomer</th>
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<tbody>
<tr>
<td><strong>1,981 Newcomers at ICANN57</strong></td>
</tr>
</tbody>
</table>
Engagement Events by Region

FY17 Q2
October - December
Government Engagement

- **ICANN Studenkries**, Dubrovnik, Croatia, Oct 6-7
- **Commonwealth Secretariat**, London UK, Nov 11
- **Global Internet and Jurisdiction Conference**, Paris France, Nov 14-16
- **Director CEB – UN**, New York, Nov 15
- **UN General Assembly**, Second and Third committees 71st session, New York, NY Nov 11-23
- **ITU SG** and other Bilateral engagements for CEO with IGO and IO in Geneva, December 1-2
- **Internet Governance Forum 2016**, including bilateral meetings with UN Assistant Secretary General and various government officials and other stakeholders, (e.g. South Africa, Japan, Pakistan, Members of European Parliament and representatives from Council of Europe and UNESCO) Guadalajara Mexico, December 5-9
- **G20 OECD** preparatory meeting, Berlin Germany, Jan 12
- **Committee on Science Technology and Development WG on Enhanced Cooperation**, Geneva, Switzerland Jan 26-27
- **GAC Underserved Regions Workshop** for African region GAC and community members, Nairobi Kenya, Jan 23-24
- **African Union** visit Addis Abba, Ethiopia Jan 25
- **African Region** law enforcement collaboration workshop Nairobi Kenya, Jan 25-26
- Collaborative outreach event with ISOC and IEEE for government missions to the UN, New York, Jan 30th
- Numerous bilateral meetings with regional government and IGO officials
- Support and participation in numerous national and regional IGF
Africa & Middle East Update

David Olive
SVP Policy Development and Support & General Manager of ICANN Regional Office in Istanbul
The Istanbul Hub

- Istanbul Hub for Europe, Middle East and Africa (EMEA) region opened May 2013
- 53 members across EMEA, of which 20 are based in Istanbul’s hub office
- ICANN services provided:
  - Policy development support
  - Contractual compliance
  - Registries and registrars services
  - Stakeholder engagement
  - Communications
  - ICANN meetings
  - Global contact services
  - Human resources, IT, administration and board support.

- Also support EMEA Engagement offices:
  - Brussels
  - Geneva
  - Nairobi
EMEA Registry Operators

398 Registries spread across 30 countries (largest representation):

- Luxembourg (60)
- Germany (48)
- United Kingdom (45)
- Switzerland (43)
- France (35)
- Ireland (25)
- Gibraltar (18)
- United Arab Emirates (15)
- Spain (14)
- Netherlands (13)
- South Africa (13)
- Sweden (9)
- Russia (7)
- Turkey (7)
EMEA Registrars

192 Registrars spread across 40 countries
(Largest representation):
- Germany (27)
- United Kingdom (24)
- France (18)
- Netherlands (15)
- Spain (13)
- Russia (9)
- Italy (8)
- Sweden (8)
- Turkey (8)
- Ireland (5)
- UAE (5)
- Ukraine (3)
Middle East and Adjoining Countries Update
Middle East and Adjoining Countries 2016-2019 Strategy

- **JUN 2016**: Strategy WG is formed and work commences
- **28 OCT 2016**: Draft strategy document posted for Public Comments
- **8 NOV 2016**: Update Session at ICANN 57 in Hyderabad
- **18 NOV 2016**: Public Comment Period Closed
- **7 DEC 2016**: Final Strategy Document Published
- **29 DEC 2016**: Final Year 1 Implementation Plan published

**Timeline Details**
- **JUN 2016**: Strategy WG forms and work commences.
- **28 OCT 2016**: Draft strategy document is posted for public comments.
- **8 NOV 2016**: Update session at ICANN 57 in Hyderabad.
- **18 NOV 2016**: Public comment period closed.
- **7 DEC 2016**: Final strategy document published.
- **29 DEC 2016**: Final year 1 implementation plan published.
MISSION STATEMENT
Attract more active and engaged participants from the MEAC region to contribute to ICANN's policy development processes and to acquire leading roles within the ICANN community.

STRATEGIC FOCUS AREAS
1. Support secure, stable, and resilient DNS infrastructure in the MEAC region;
2. Promote a healthy and competitive domain name marketplace in the MEAC region; and
3. Clarify ICANN's role in an evolving Internet ecosystem through engagement with the MEAC community.

YEAR 1 IMPLEMENTATION PLAN
1. Develop tailored and customized programs for engaging various stakeholder groups from academia, civil society, governments, among others;
2. Support the DNS Entrepreneurship Center in developing local expertise to help grow the domain name market in the region;
3. Develop local capacities through the “train the trainer” program to support capacity building activities in the region.
Capacity-Building

DNSSEC training, Turkey – Sep 2016

Youth Education Initiative, Tunisia – Oct–Dec 2016

DNS Abuse and Misuse for LEAs and CERTs in UAE, Qatar, Lebanon – Oct 2016
Task Force on Arabic Script IDNs

- Formed by the community in Oct 2013 as an outcome of the Middle East Strategy work
- First linguistic group to tackle Label Generation Rules (LGR) at the root level and made its final submission at ICANN55 in Marrakech
- Currently working on:
  - LGR at the second level; and
  - Universal acceptance of Arabic script IDNs
- Last face-to-face meeting took place at the ICANN Istanbul Hub 24-26 September

TF-AIDN at ICANN Istanbul Hub
Looking Ahead: Deepening ICANN’s work in the ME

Outreach to All Stakeholders
- Seek more innovative ways to engage with SMEs and entrepreneurs
- Strengthen engagement with governments in the region
- More systematic engagement with Academia
- Strengthen Civil Society Engagement
- Preparations leading to ICANN 60 in Abu Dhabi

Encouraging Participation in ICANN Programs
- ICANN Fellowship Program
- ICANN NextGen Program (for ICANN 60)
- Raise more awareness on ICANN Learn, and encourage stakeholder to contribute to the platform
- Promote the creation of Remote Hubs for ICANN Meetings
- Seek ways to better engage community in the different ICANN working groups

Training and Supporting Stakeholders
- Continue academic engagement program with CCK in Tunisia, and seek more similar partnerships
- Continue to support the the DNS Entrepreneurship Center
- Be part of the Middle East NOG roadshows, lead on DNS related training, and DNSSEC deployment
- Support more local trainers to become lead trainers on DNS and DNSSEC
- Train CERTs and LEAs, and strengthen engagement with them
Overarching Objectives of the Africa Strategy

Transform the DNS & Internet Industry in Africa by Facilitating capacity development and Cultivating an environment for the emergence of an Africa grown domain name industry and business.

Promote Awareness and Meaningful Participation of Africa in ICANN & the wider IG Ecosystem in partnership with other I* and Af* Organizations.

Over the last four years and as we begin a new season in the Post Transition ICANN, I am confident that we, working with our community, have laid a strong foundation for ICANN in Africa.
Key Highlights in the last Quarter

- Organized and conducted an IDN Workshop for the Ethiopic Script - Addis Ethiopia
- Outreach to Academia: Dodoma University – TZ and Ubuntunet 2016 - Uganda
- Participation in National, Sub Regional (West Africa) and Africa IGF 2016
- Participation in AFRINIC - 25 held in Mauritius
- Supported Africa School of IG 2016
- Engagement with Gov and Parliament of Namibia in collaboration with CTO (Dec 2016)
- Participation in ITU regional events such as the CBS 2016, WDTC - 17 Africa Prep Meetings
- Organized a Training of Trainers Workshop in Burkina Faso - Sept 2016
- Participated in iWEEK 2016 - South Africa
- Held DNSSEC Roadshow, Youth Comm and DNS Business Training in Benin (Dec 2016)
Our Africa Engagement Office in Nairobi has hosted two premier events so far

1. In October 2016,
   • We held the first Africa Stakeholder Briefing Day in Nairobi. The meeting aimed at promoting the localization of the multistakeholder model at the national level

2. In Jan 2017,
   • We hosted the first capacity-building workshop for the Africa GAC community. Göran Marby also attended.
Looking ahead: Deepening ICANN’s work in Africa

Outreach to All Stakeholders

- Deepen our Engagement with Private Sector (Business Community)
- Deepen Engagement with governments and possibly more GAC reps
- Key focus on New audience in ICANN (Work with Academia)

Encouraging Participation in ICANN Programs

Encourage the African community to participate in ICANN’s available programs, including online learning opportunities, CROPP, attending events in Africa, supporting the development of these programs, and encouraging new programs such as DNS Entrepreneurship and ccTLD education programs.

Training and Support to Stakeholders

- We plan to keep supporting our flagship DNSSEC project with focus on signings for the countries already trained.
- Encourage the IDN program in Africa and focus more on Supporting DNS Entrepreneurship.
- We also seek to keep hosting our annual Topical Workshop program in partnership with other institutions.

We hope to officially launch the Africa DNS Market Study at ICANN58
Financial Update

Xavier Calvez
Chief Financial Officer
ICANN Organization Reporting Structure

ICANN OPERATIONS

FUNDING

PTI/IANA

**

BASELINE EXPENSES *

PTI/IANA

**

OPERATING FUND

IANA STEWARDSHIP TRANSITION EXPENSES

New gTLD PROGRAM

FUNDING

EXPENSES

ICANN ORGANIZATION

RESERVE FUND

New gTLD FUNDS

*Excludes depreciation and bad debt expenses

**IANA Services includes ICANN’s and PTI’s IANA Expenses
## FY17 Year-to-date (Jul-Dec 2016) Overview

**Funding slightly ahead of target and Expenses below target.**

<table>
<thead>
<tr>
<th></th>
<th>Actual</th>
<th>Budget</th>
<th>Var</th>
<th>% Var</th>
<th>FY16</th>
<th>Var</th>
<th>% Var</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Funding</strong></td>
<td>$ 65</td>
<td>$ 64</td>
<td>$ 1</td>
<td>1 %</td>
<td>$ 56</td>
<td>$ 8</td>
<td>15 %</td>
</tr>
<tr>
<td><strong>Baseline Expenses</strong></td>
<td>-$ 57</td>
<td>-$ 62</td>
<td>$ 5</td>
<td>9 %</td>
<td>-$ 47</td>
<td>-$ 10</td>
<td>-20 %</td>
</tr>
<tr>
<td><strong>IANA Stewardship</strong></td>
<td>-$ 4</td>
<td>-$ 4</td>
<td>-$ 1</td>
<td>-21 %</td>
<td>-$ 9</td>
<td>$ 5</td>
<td>-50 %</td>
</tr>
<tr>
<td><strong>Transition Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net</strong></td>
<td>$ 4</td>
<td>-$ 2</td>
<td>$ 5</td>
<td>n/a</td>
<td>$ 0</td>
<td>$ 4</td>
<td>n/a</td>
</tr>
</tbody>
</table>

**Breakdown of Baseline Expenses**

<table>
<thead>
<tr>
<th></th>
<th>Actual</th>
<th>Budget</th>
<th>Var</th>
<th>% Var</th>
<th>FY16</th>
<th>Var</th>
<th>% Var</th>
</tr>
</thead>
<tbody>
<tr>
<td>IANA Services*</td>
<td>-$ 4</td>
<td>-$ 4</td>
<td>$ 1</td>
<td>15 %</td>
<td>-$ 4</td>
<td>-$ 0</td>
<td>-9 %</td>
</tr>
<tr>
<td>All Other</td>
<td>-$ 53</td>
<td>-$ 58</td>
<td>$ 5</td>
<td>8 %</td>
<td>-$ 44</td>
<td>-$ 9</td>
<td>-21 %</td>
</tr>
</tbody>
</table>

*IANA Services includes ICANN’s and PTI’s Expenses relative to IANA functions.*

*Note: Expenses exclude bad debt and depreciation and include capital expenses.*

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
FY17 Year-to-date (Jul-Dec 2016) Funding vs Budget and FY16

Funding slightly ahead of target, though transaction volumes below expectations.

Actual: $65  
Budget: $64  
FY16: $56

In millions, USD, unaudited. Arithmetic inconsistencies are due to rounding to the nearest million.
FY17 Year-to-date (Jul-Dec 2016) Baseline Expenses vs Budget and FY16

Lower personnel costs and timing differences of projects vs. plan.

Expenses exclude bad debt and depreciation.
Avg hdct: Average Headcount over a 6-month period (Jul - Dec 2016)

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
FY17 Year-to-date (Jul-Dec 2016) IANA Stewardship Transition Costs

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.

*Includes external legal advice of $1.8M in FY17 and $4.4M in FY16.
<table>
<thead>
<tr>
<th>Category</th>
<th>Actual</th>
<th>Budget</th>
<th>FY16</th>
</tr>
</thead>
<tbody>
<tr>
<td>Refunds of withdrawn applications</td>
<td>$1</td>
<td>$5</td>
<td>$2</td>
</tr>
<tr>
<td>Application processing</td>
<td>$13</td>
<td>$8</td>
<td>$10</td>
</tr>
<tr>
<td>Repayment of historical dev. costs</td>
<td>$1</td>
<td>$1</td>
<td>$1</td>
</tr>
</tbody>
</table>

Lower refunds of withdrawn applications. Processing costs higher than target driven by defense costs and auction fees.

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
Funds Under Management as of 30 Jun and 31 Dec 2016

Total Funds: $464
- ICANN Operations: $101
- New gTLD Program-related: $364

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
Thank You and Questions

Reach us at:
Email: engagement@icann.org
Website: icann.org

Engage with ICANN

- twitter.com/icann
- facebook.com/icannorg
- youtube.com/user/icannnews
- linkedin.com/company/icann
- soundcloud.com/icann
- weibo.com/ICANNorg
- flickr.com/photos/icann
- slideshare.net/icannpresentations
### FY17 Year-to-date (Jul-Dec 2016) Total ICANN Organization Actuals

**TOTAL ICANN ORG.**

<table>
<thead>
<tr>
<th></th>
<th>ICANN Baseline Operations</th>
<th>IANA Stewardship Transition</th>
<th>Total ICANN Operations</th>
<th>New gTLD Program</th>
<th>Total ICANN Org.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Funding</strong></td>
<td>$ 65</td>
<td>$ 0</td>
<td>$ 65</td>
<td>$ 148</td>
<td>$ 212</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td>-$ 57</td>
<td>-$ 4</td>
<td>-$ 61</td>
<td>-$ 15</td>
<td>$ 76</td>
</tr>
<tr>
<td><strong>Net</strong></td>
<td>$ 8</td>
<td>-$ 4</td>
<td>$ 4</td>
<td>$ 133</td>
<td>$ 136</td>
</tr>
</tbody>
</table>

*Expenses exclude bad debt and depreciation.*

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
FY17 Year-to-date (Jul-Dec 2016) Funding

**ICANN OPERATIONS**

- **Driven By Domain Name Registrations**
  - Transaction-based fees: $24M (38%)
  - Per-TLD fixed fees: $15M (23%)

- **Driven By # of Contracted Parties**
  - Transaction-based fees: $15M (24%)
  - Application fees: $8M (13%)

Other Income: $2M (2%)

Total Funding: $65M

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.

FY17 Year-to-date (Jul-Dec 2016) Baseline Operating and Capital Expenses

Includes IT infrastructure and security improvements
Includes rent and other facilities costs and telecommunications
Includes contractor services, legal fees and language services
Includes travel and venue costs for outreach and meetings.

Year-to-date Actual Baseline Operating & Capital Expenses : $57M

- Personnel $27M 49%
- Travel & Meetings $8M 13%
- Professional Services $9M 15%
- Admin. & Other* $9M 16%
- Capital $4M 7%

Reflects an average headcount of 339.5, which excludes 11.1 average headcount allocated to the IANA Stewardship Transition Project

*Excludes bad debt and depreciation
FY17 (Jul 16-Jun 17) approved ICANN Operations budget, aligned to Operating Plan, published on ICANN.org

<table>
<thead>
<tr>
<th>FY17 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Funding</td>
</tr>
<tr>
<td>ICANN Operations Baseline Expenses</td>
</tr>
<tr>
<td>IANA Services Expenses</td>
</tr>
<tr>
<td>Net</td>
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</tbody>
</table>

*Expenses exclude bad debt and depreciation.

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.
New gTLD Program – Multi-year Forecast

Application fees collected: $362

- 89

- Full Program Forecast

<table>
<thead>
<tr>
<th>Refunds</th>
<th>Costs</th>
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<tr>
<td>$274</td>
<td>$221</td>
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- FY12-15 Actual

<table>
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- FY16 Actual

<table>
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<td>$40</td>
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- FY17 Forecast

<table>
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<tr>
<td>$3</td>
<td>$22</td>
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</table>

- FY18 & Beyond Forecast

<table>
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<td>$15</td>
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</table>

In millions, USD - unaudited - Arithmetic inconsistencies are due to rounding to the nearest million.