

# Public Technical Identifiers (PTI) FY19 Financial Report

## Nine Months Ending March 31, 2019

### FINANCIAL HIGHLIGHTS – PTI OPERATIONS (UNAUDITED)

#### March 2019 Year to Date (9 months) Actuals vs. Budget

FY19 PTI Operations in Millions, USD	YTD 9 Months Through March 2019		Under/(Over) Budget		FY19 - 12 Months Budget	FY18 - YTD 9 Months Actuals
	YTD Actual	YTD Budget	Total	%		
<b>FUNDING</b>	<b>\$5.6</b>	<b>\$7.2</b>	<b>\$1.6</b>	<b>23%</b>	<b>\$10.0</b>	<b>\$5.3</b>
Personnel	\$3.6	\$4.5	\$0.9	20%	\$6.0	\$3.7
Travel & Meetings	\$0.3	\$0.5	\$0.2	39%	\$0.7	\$0.2
Professional Services	\$0.8	\$0.7	(\$0.1)	-13%	\$1.1	\$0.4
Administration	\$0.7	\$1.0	\$0.3	30%	\$1.3	\$0.7
Contingency	\$0.0	\$0.2	\$0.2	100%	\$0.5	\$0.0
Capital	\$0.2	\$0.2	(\$0.0)	-25%	\$0.2	\$0.0
Depreciation (a)	\$0.1	\$0.2	\$0.2	77%	\$0.3	\$0.2
<b>TOTAL CASH EXPENSES</b>	<b>\$5.6</b>	<b>\$7.2</b>	<b>\$1.6</b>	<b>23%</b>	<b>\$10.0</b>	<b>\$5.3</b>
<b>EXCESS/(DEFICIT)</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>0%</b>	<b>\$0.0</b>	<b>\$0.0</b>
Average Headcount	20.5	22.8	2.3	10%	22.8	19.1

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

PTI Operations has Funding and Cash Expenses lower than budget by \$1.6M.

Funding of PTI is from the subcontracting agreement with ICANN where PTI performs the IANA services on a cash expense basis with no mark up or profit charged under the agreement. Since Expenses are lower than budget, the Funding from ICANN is also lower by the same amount.

Expenses are lower than budget by \$1.6M primarily due to the favorable variance in Personnel expense of \$0.9M and Administration of \$0.3M.

Personnel expense is lower than budget by \$0.9M due to lower average Headcount of 2.3 FTE in IANA and Direct Shared (\$0.4M) and lower personnel expense in the Shared Services allocation (\$0.5M). This variance is primarily due to the timing of hiring open positions.

Travel and Meetings is lower than budget \$0.2M due to timing across various projects.

Professional Services expenses are over budget (\$0.1M) due to timing of legal expenses.

Administration expenses are lower than budget \$0.3M due timing across various projects.

Capital expenses is at budget.

**FINANCIAL HIGHLIGHTS – IANA Services OPERATIONS (UNAUDITED)**

**March Year to Date (9 months) Actuals vs. Budget**

FY19 IANA Services in Millions, USD	YTD 9 Months Through March 2019		Under/(Over) Budget		FY19 - 12 Months Budget	FY18 - YTD 9 Months Actuals
	YTD Actual	YTD Budget	Total	%		
PTI Operations	\$5.6	\$7.2	\$1.6	23%	\$10.0	\$5.3
IANA Department - ICANN Funded (a)	\$0.3	\$0.4	\$0.0	11%	\$0.5	\$0.2
<b>TOTAL</b>	<b>\$5.9</b>	<b>\$7.6</b>	<b>\$1.7</b>	<b>22%</b>	<b>\$10.5</b>	<b>\$5.4</b>

(a) IANA Department Expense consists of the RZMA = Root Zone Maintainer Agreement and capital expense, both funded directly by ICANN Operations

Total IANA Services expense of \$5.9M is lower than budget of \$7.6M by \$1.7M. This favorability is attributed to a favorable variance for PTI Operations noted above. The ICANN-funded IANA expenses representing costs for RZMA and allocation from the Policy department are at budget.

## APPENDIX

### FY19 PTI Operations by Cost Group – Year to Date March 2019 (9 months)

#### Direct Dedicated

FY19 PTI Operations in Millions, USD	YTD Actual Direct Dedicated	YTD Budget Direct Dedicated	Under/(Over) Budget	
			Direct Dedicated	
			Total	%
<b>FUNDING</b>	<b>\$2.5</b>	<b>\$3.3</b>	<b>\$0.8</b>	<b>24.6%</b>
Personnel	\$2.0	\$2.2	\$0.2	9.0%
Travel & Meetings	\$0.1	\$0.3	\$0.2	65.6%
Professional Services	\$0.1	\$0.3	\$0.1	51.0%
Administration	(\$0.0)	\$0.1	\$0.1	106.6%
Contingency	\$0.0	\$0.2	\$0.2	100.0%
Capital	\$0.2	\$0.2	(\$0.0)	-25.1%
Depreciation (a)	\$0.0	\$0.0	\$0.0	0.0%
<b>TOTAL CASH EXPENSES</b>	<b>\$2.5</b>	<b>\$3.3</b>	<b>\$0.8</b>	<b>24.6%</b>
<b>EXCESS/(DEFICIT)</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>0.0%</b>
Average Headcount	15.6	17.0	1.4	8.5%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

#### Direct Shared

FY19 PTI Operations in Millions, USD	YTD Actual Direct Shared	YTD Budget Direct Shared	Under/(Over) Budget	
			Direct Shared	
			Total	%
<b>FUNDING</b>	<b>\$1.8</b>	<b>\$1.8</b>	<b>(\$0.0)</b>	<b>-1.4%</b>
Personnel	\$0.8	\$1.0	\$0.2	21.6%
Travel & Meetings	\$0.1	\$0.1	(\$0.0)	-12.7%
Professional Services	\$0.5	\$0.2	(\$0.3)	-133.0%
Administration	\$0.4	\$0.2	(\$0.1)	-58.5%
Contingency	\$0.0	\$0.0	\$0.0	0.0%
Capital	\$0.0	\$0.0	\$0.0	0.0%
Depreciation (a)	\$0.1	\$0.2	\$0.2	77.4%
<b>TOTAL CASH EXPENSES</b>	<b>\$1.8</b>	<b>\$1.8</b>	<b>(\$0.0)</b>	<b>-1.4%</b>
<b>EXCESS/(DEFICIT)</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>0.0%</b>
Average Headcount	4.9	5.8	0.8	14.1%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

### Shared Services

FY19 PTI Operations in Millions, USD	YTD Actual Shared Services	YTD Budget Shared Services	Under/(Over) Budget	
			Direct Shared	
			Total	%
<b>FUNDING</b>	<b>\$1.3</b>	<b>\$2.2</b>	<b>\$0.9</b>	<b>39.5%</b>
Personnel	\$0.8	\$1.3	\$0.5	37.3%
Travel & Meetings	\$0.0	\$0.1	\$0.0	21.6%
Professional Services	\$0.2	\$0.2	\$0.0	20.3%
Administration	\$0.3	\$0.6	\$0.3	51.7%
Contingency	\$0.0	\$0.0	\$0.0	0.0%
Capital	\$0.0	\$0.0	\$0.0	0.0%
Depreciation (a)	\$0.0	\$0.0	\$0.0	0.0%
<b>TOTAL CASH EXPENSES</b>	<b>\$1.3</b>	<b>\$2.2</b>	<b>\$0.9</b>	<b>39.5%</b>
<b>EXCESS/(DEFICIT)</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>0.0%</b>
Average Headcount	0.0	0.0	0.0	0.0%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

FY19 PTI Operations by Services – Year to Date March 2019 (9 months)

FY19 PTI Operations In Millions, USD	YTD Actuals			
	Names	Numbers	Protocol Parameters	FY19 Actuals
Direct costs / Dedicated resources	1.5	0.4	0.6	2.5
Direct costs / Shared resources	1.1	0.3	0.5	1.8
Support Services Allocations	0.8	0.2	0.3	1.3
<b>Total</b>	<b>\$3.3</b>	<b>\$0.8</b>	<b>\$1.4</b>	<b>\$5.6</b>

FY19 PTI Operations In Millions, USD	YTD Budget			
	Names	Numbers	Protocol Parameters	FY19 Budget
Direct costs / Dedicated resources	1.9	0.5	0.8	3.3
Direct costs / Shared resources	1.0	0.3	0.5	1.8
Support Services Allocations	1.3	0.3	0.6	2.2
<b>Total</b>	<b>\$4.3</b>	<b>\$1.1</b>	<b>\$1.9</b>	<b>\$7.2</b>

FY19 PTI Operations In Millions, USD	Under/(Over) Budget			
	Names	Numbers	Protocol Parameters	Total
Direct costs / Dedicated resources	0.5	0.1	0.2	(0.8)
Direct costs / Shared resources	(0.0)	(0.0)	(0.0)	0.0
Support Services Allocations	0.5	0.1	0.2	(0.9)
<b>Total</b>	<b>\$1.0</b>	<b>\$0.2</b>	<b>\$0.4</b>	<b>(\$1.6)</b>

FY19 PTI Operations In Millions, USD	FY19 Full Year Budget			
	Names	Numbers	Protocol Parameters	Total
Direct costs / Dedicated resources	2.7	0.7	1.2	4.6
Direct costs / Shared resources	1.4	0.3	0.5	2.2
Support Services Allocations	1.7	0.4	0.7	2.8
<b>Total</b>	<b>\$5.8</b>	<b>\$1.6</b>	<b>\$2.7</b>	<b>\$10.0</b>

FY19 PTI Budget – Full Year

FY19 PTI Budget in Millions, USD	PTI Services FY19 Budget	PTI Services FY18 Budget	Under/(Over) FY18 Budget	
			Total	%
<b>FUNDING</b>	<b>\$10.1</b>	<b>\$9.6</b>	<b>(\$0.5)</b>	<b>-4.8%</b>
Personnel	\$6.0	\$5.8	(\$0.3)	-4.5%
Travel & Meetings	\$0.7	\$0.6	(\$0.1)	-8.6%
Professional Services	\$1.1	\$1.1	(\$0.0)	-1.7%
Administration	\$1.3	\$1.2	(\$0.1)	-5.2%
Contingency	\$0.5	\$0.5	\$0.0	0.9%
Capital	\$0.2	\$0.1	(\$0.1)	-157.6%
Depreciation (a)	\$0.3	\$0.4	\$0.1	17.7%
<b>TOTAL CASH EXPENSES</b>	<b>\$10.1</b>	<b>\$9.6</b>	<b>(\$0.5)</b>	<b>-4.8%</b>
<b>EXCESS/(DEFICIT)</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>\$0.0</b>	<b>0.0%</b>
Average Headcount (FTE) (b)	22.8	22.6	(0.2)	-0.8%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

(b) FTE: Full-time staff equivalent