

# Public Technical Identifiers (PTI) FY18 Financial Report

## Six Months Ending December 31, 2017

### FINANCIAL HIGHLIGHTS – PTI OPERATIONS (UNAUDITED)

#### December 2017 Year to Date (6 months) Actuals vs. Budget

| FY18 PTI Operations<br>in Millions, USD | YTD 6 Months Through<br>Dec 2017 |              | Variance vs Budget |               | FY18 -<br>12 Months<br>Budget | FY17 - YTD<br>6 Months<br>Actuals |
|---|----------------------------------|--------------|--------------------|---------------|-------------------------------|-----------------------------------|
|   | YTD Actual                       | YTD Budget   | Total              | %             |                               |                                   |
| <b>FUNDING</b>                          | <b>\$3.8</b>                     | <b>\$4.5</b> | <b>(\$0.8)</b>     | <b>-16.7%</b> | <b>\$9.6</b>                  | <b>\$3.2</b>                      |
| Personnel                               | \$2.4                            | \$2.9        | \$0.5              | 16.4%         | \$5.8                         | \$1.9                             |
| Travel & Meetings                       | \$0.2                            | \$0.3        | \$0.1              | 41.0%         | \$0.6                         | \$0.3                             |
| Professional Services                   | \$0.2                            | \$0.5        | \$0.3              | 52.3%         | \$1.1                         | \$0.4                             |
| Administration                          | \$0.8                            | \$0.6        | (\$0.2)            | -35.4%        | \$1.6                         | \$0.4                             |
| Contingency                             | \$0.0                            | \$0.0        | \$0.0              | \$0.0         | \$0.5                         | \$0.0                             |
| Capital                                 | \$0.0                            | \$0.0        | \$0.0              | 100.0%        | \$0.1                         | \$0.0                             |
| Depreciation (a)                        | \$0.1                            | \$0.2        | \$0.1              | 35.9%         | \$0.0                         | \$0.3                             |
| <b>TOTAL CASH EXPENSES</b>              | <b>\$3.8</b>                     | <b>\$4.5</b> | <b>\$0.8</b>       | <b>16.7%</b>  | <b>\$9.6</b>                  | <b>\$3.2</b>                      |
| <b>EXCESS/(DEFICIT)</b>                 | <b>\$0.0</b>                     | <b>\$0.0</b> | <b>\$0.0</b>       | <b>0.0%</b>   | <b>\$0.0</b>                  | <b>\$0.0</b>                      |
| End of Period Headcount                 | 19.2                             | 22.6         | (3.3)              | -14.7%        | 22.6                          | 16.5                              |

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

PTI Operations has Funding and Cash Expenses lower than budget by \$0.8M.

Funding of PTI is from the Subcontracting agreement with ICANN where PTI performs the IANA services on a cash expense basis with no mark up or profit charged under the agreement. Since Expenses are lower than budget, the Funding from ICANN is also lower by the same amount.

Expenses are lower than budget by \$0.8 primarily due to the favorable variance in personnel expense (\$0.5M) and professional services (\$0.3M) for timing of legal support and financial audit.

Personnel expense is lower than budget due to lower Headcount of -3.3. This variance is primarily due to the delayed hiring of 3 new positions that were budgeted for PTI for the period (IANA Specialist, Director of Technical and Security Management, Cryptographic Key Manager).

Travel and Meetings is lower than budget \$100K due to delay of travel from when planned in the budget.

Professional Expenses are lower than budget by \$270K due lower outside legal services for \$185K and timing of financial audit costs of \$25K.

Administration expenses are over budget (\$150K) due the timing of various shared services support projects.

Capital expense is lower than budget \$47K due to timing on KMF facility maintenance and system development.

**FINANCIAL HIGHLIGHTS – IANA Services OPERATIONS (UNAUDITED)**

**December Year to Date (6 months) Actuals vs. Budget**

| FY18 IANA Services<br>in Millions, USD | YTD 6 Months Through<br>Dec 2017 |              | Variance vs Budget |              | FY18 -<br>12 Months | FY17 - YTD<br>6 Months |
|--|----------------------------------|--------------|--------------------|--------------|---------------------|------------------------|
|  | YTD Actual                       | YTD Budget   | Fav/(Unfav)        | %            | Budget              | Actuals                |
| PTI Operations                         | \$3.8                            | \$4.5        | \$0.8              | 16.7%        | \$9.6               | \$3.2                  |
| IANA Department - ICANN Funded (a)     | \$0.2                            | \$0.2        | \$0.0              | 0.0%         | \$0.4               | \$0.0                  |
| <b>TOTAL</b>                           | <b>\$3.9</b>                     | <b>\$4.7</b> | <b>\$0.8</b>       | <b>16.2%</b> | <b>\$10.0</b>       | <b>\$3.2</b>           |

(a) IANA Department Expense consists of the RZMA = Root Zone Maintainer Agreement and capital expense, both funded directly by ICANN Operations

Total IANA Services expense of \$3.9M is lower than budget of \$4.7M by \$0.8M. This favorability is attributed to a favorable variance for PTI Operations noted above and the ICANN Funded IANA costs representing the RZMA costs at budget.

APPENDIX

FY18 PTI Operations by Services – Year to Date December 2017 (6 months)

| FY18 PTI YTD Actuals Through<br>December 2017<br><br>In Millions, USD | YTD Actuals  |              |                        |                  |
|---|--------------|--------------|------------------------|------------------|
|   | Names        | Numbers      | Protocol<br>Parameters | FY 18<br>Actuals |
| Direct costs / Dedicated resources                                    | 1.0          | 0.3          | 0.4                    | 1.7              |
| Direct costs / Shared resources                                       | 0.6          | 0.1          | 0.2                    | 1.0              |
| Support Services Allocations  | 0.6          | 0.2          | 0.3                    | 1.1              |
| <b>Total</b>  | <b>\$2.3</b> | <b>\$0.5</b> | <b>\$0.9</b>           | <b>\$3.8</b>     |

| FY18 PTI YTD Budget Through<br>December 2017<br><br>In Millions, USD | YTD Budget   |              |                        |                 |
|--|--------------|--------------|------------------------|-----------------|
|  | Names        | Numbers      | Protocol<br>Parameters | FY 18<br>Budget |
| Direct costs / Dedicated resources                                   | 1.2          | 0.3          | 0.5                    | 2.0             |
| Direct costs / Shared resources                                      | 0.7          | 0.2          | 0.3                    | 1.1             |
| Support Services Allocations   | 0.8          | 0.2          | 0.4                    | 1.4             |
| <b>Total</b>   | <b>\$2.7</b> | <b>\$0.7</b> | <b>\$1.1</b>           | <b>\$4.5</b>    |

| Variance FY18A vs FY18B<br><br>In Millions, USD | Variance vs Budget |                |                        |                |
|---|--------------------|----------------|------------------------|----------------|
|   | Names              | Numbers        | Protocol<br>Parameters | Variance       |
| Direct costs / Dedicated resources              | (0.2)              | (0.1)          | (0.1)                  | (0.3)          |
| Direct costs / Shared resources                 | (0.0)              | (0.0)          | (0.0)                  | (0.1)          |
| Support Services Allocations                    | (0.2)              | (0.1)          | (0.1)                  | (0.3)          |
| <b>Total</b>                                    | <b>(\$0.4)</b>     | <b>(\$0.1)</b> | <b>(\$0.2)</b>         | <b>(\$0.8)</b> |

| FY18 Budget PTI by Service<br><br>In Millions, USD | FY18 Full Year Budget |              |                        |              |
|--|-----------------------|--------------|------------------------|--------------|
|  | Names                 | Numbers      | Protocol<br>Parameters | FY Budget    |
| <b>Total</b>                                       | <b>\$5.7</b>          | <b>\$1.4</b> | <b>\$2.4</b>           | <b>\$9.6</b> |