# .brand TLDs

**Updates and Insights** 

# Tony Kirsch Neustar Inc.

 @TonyPKirsch tkirsch@registry.neustar

## **TODAY'S PRESENTATION**

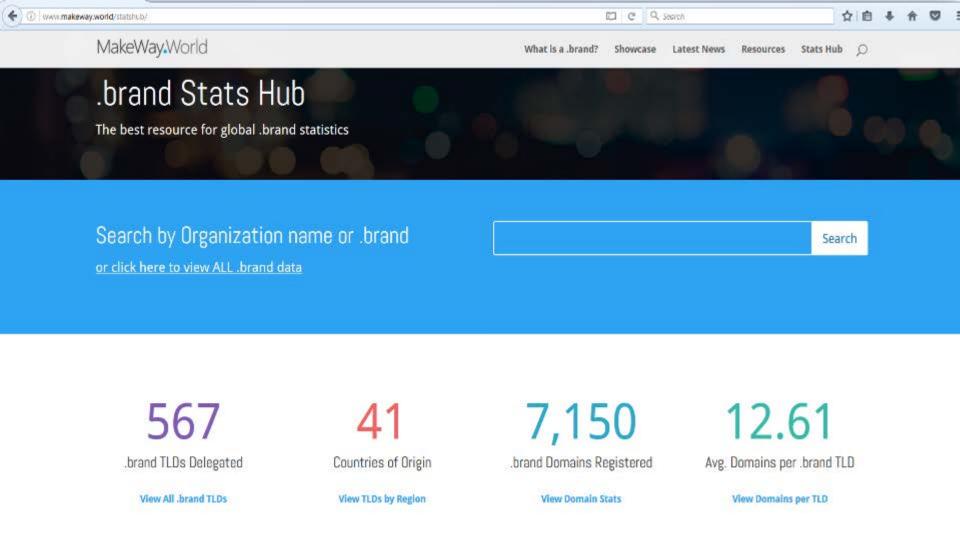
- 1. .BRAND TLD STATUS
- 2. WHY .BRAND TLD?
- 3. Q&A

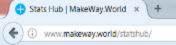
# THIS WILL BECOME THE MOST POWERFUL SYMBOL IN GLOBAL DIGITAL





# .brand TLD Status



















What is a .brand? Showcase Latest News Resources Stats Hub

#### View by Sector

- Information Technology: 86
- Telecommunications: 43
- Insurance : 33
- Retail: 28
- Real Estate : 21

- Banking and Financial: 59
- Automotive : 42
- Media: 32
- Manufacturing: 25
- Pharmaceutical: 21

View All

#### View by Region































an Allstate company

































Calvin Klein









































accenture















YAHOO!

































































CASE IİI























DODG#







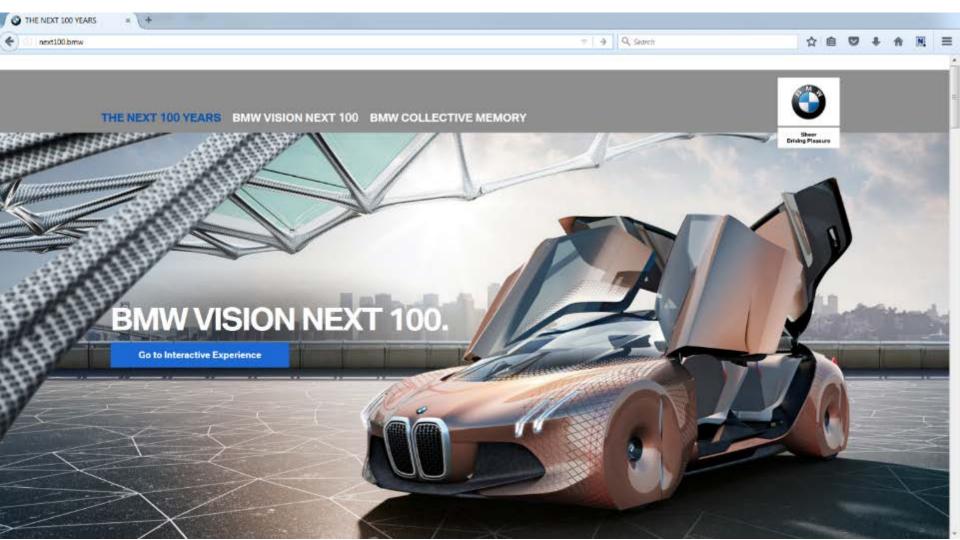
(Itronnect)

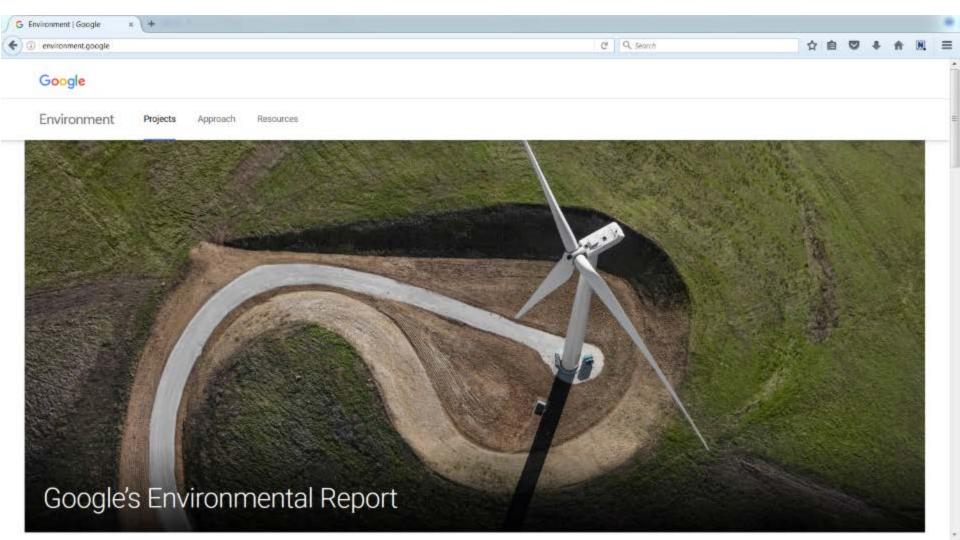


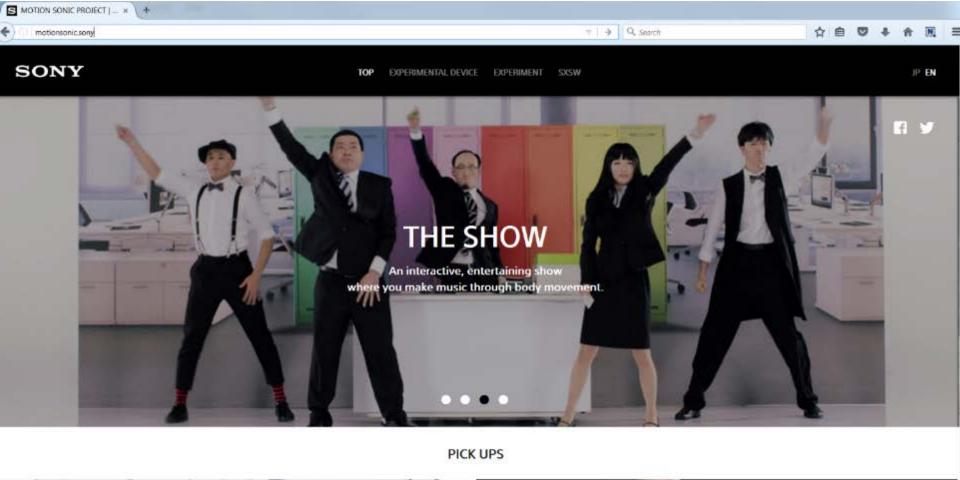
## .brands are being used in 3 main ways

- 1. Microsites
- 2. Full transitions
- 3. Vanities

# **Microsites**



















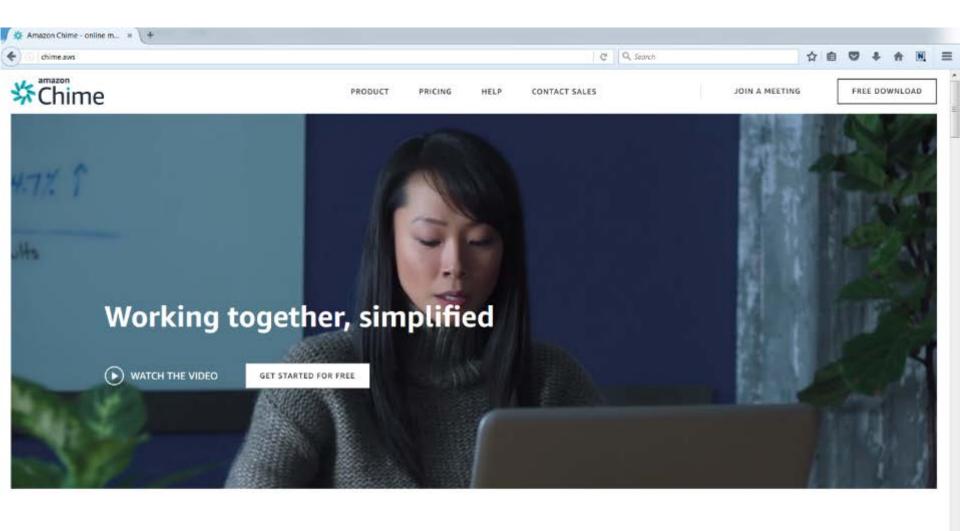
CITA PREVIA DE TALLER Sin colas, sin esperas



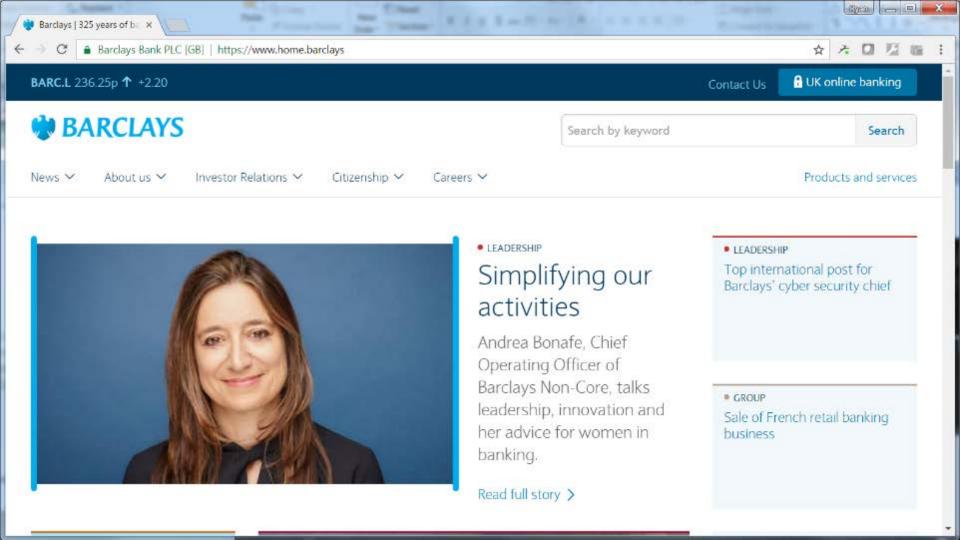
**NUEVA SEAT STORE** Llévate un vehículo nuevo de entrega inmediata con hasta un 35% de descuento.

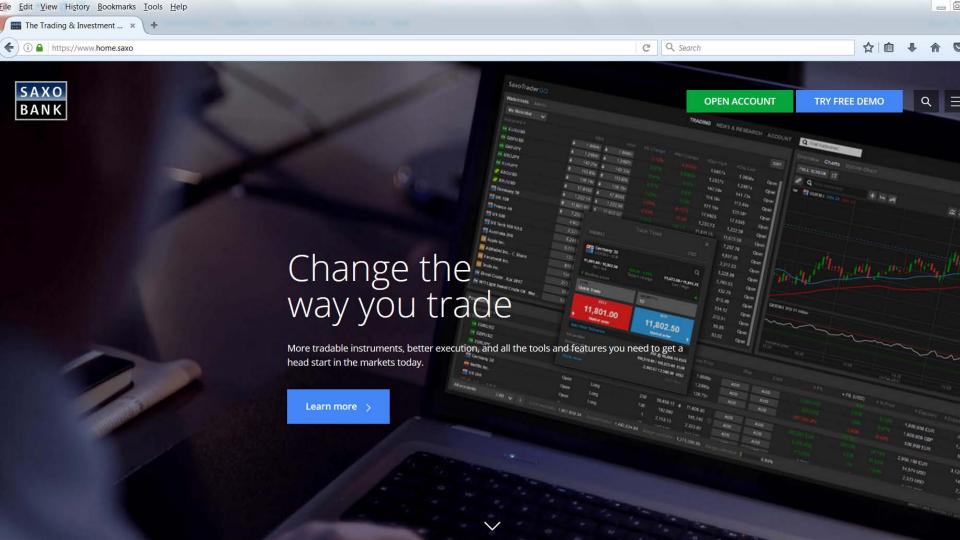


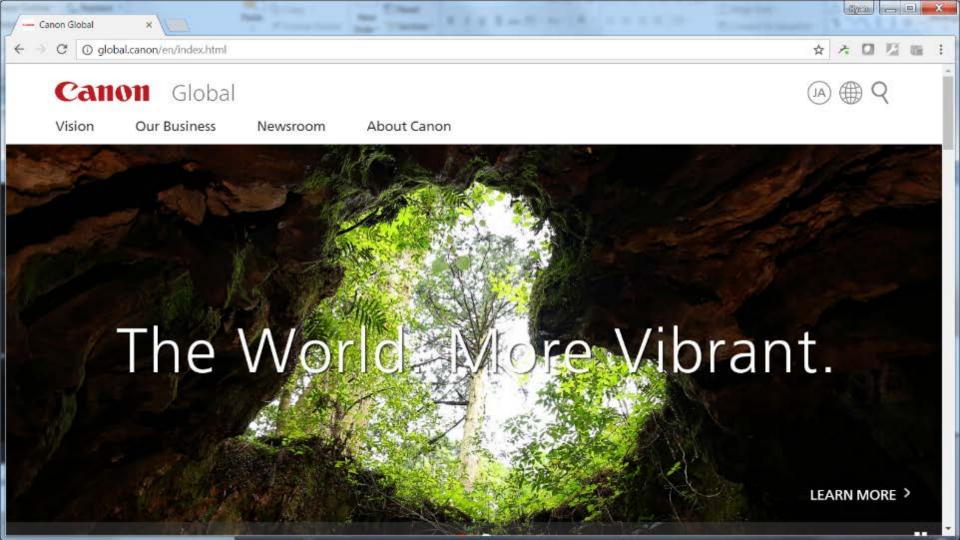
PRUEBA TU SEAT Descubre que se siente al volante de un SEAT.



# **Full Transition**







# **Vanity URLs**

## Today's direct navigation







## Today's direct navigation





<u>ADDITIONAL</u> entry point, same content

Sets the context for future engagement

#### NEW home.brand industry standards:

/ww.nfl.com
/

home.mlb — www.mlb.com

home.cisco \_\_\_\_\_ www.cisco.com

home.ford — www.ford.com

home.shell www.shell.com

home.sky www.sky.com

## careers.ford redirects to

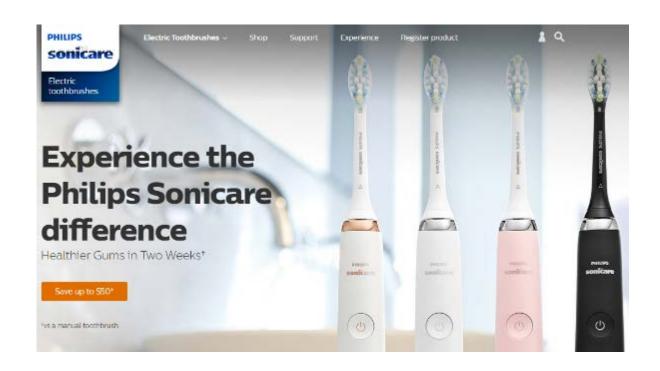
## http://corporate.ford.com/careers.htmlford.co m/jobs



## surface.microsoft redirects to <a href="https://www.microsoft.com/en-ca/surface">https://www.microsoft.com/en-ca/surface</a>



# <u>sonicare.philips</u> redirects to <u>http://www.usa.philips.com/c-m-pe/electric-toothbrushestup.orange.com/en</u>



#### go.sky redirects to <a href="http://go.sky.com/">http://go.sky.com/</a>



#### BEFORE = www.facebook.com/audi

#### NOW = facebook.audi

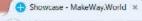


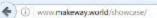


#### BEFORE = www.twitter.com/audi

#### NOW = twitter.audi









Showcase

What is a .brand?



Latest News



Stats Hub









### www.call.skype

Apr., 2017

A new shortcut to Skype's homepage outlining the features of the product



## www.developer.nab

May, 2017

A portal for developers to access APIs from National Australia Bank (NAB)



Resources

### www.welcome.jll

Apr. 2017

A 'welcome pack' HR site for JonesLangLaSalle new hires



www.corporate.bentley



www.go.java





# YANKEES.COM

#### **NEWYORK.YANKEES.MLB.COM**

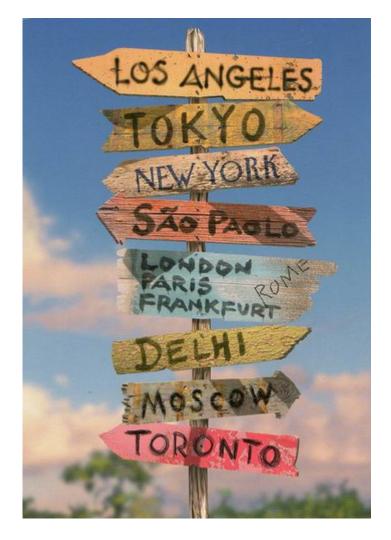


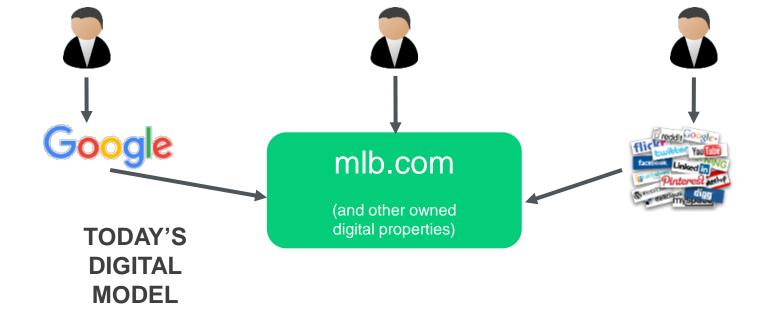
# YANKEES.COM (IDENTITY)

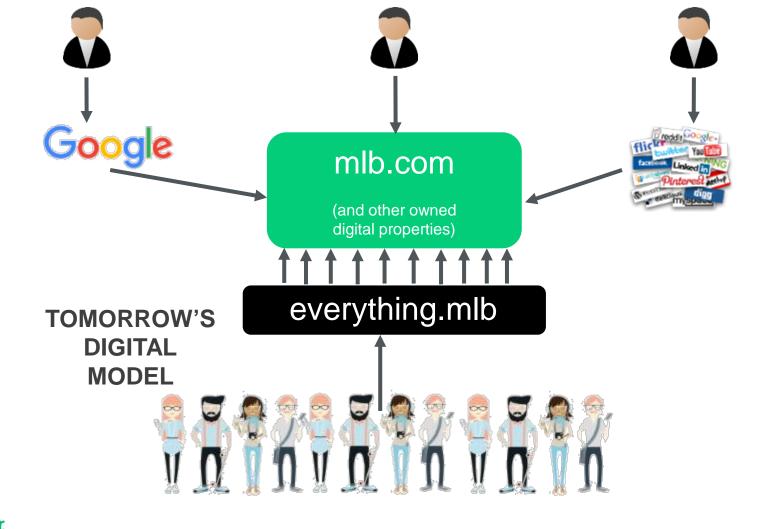
# NEWYORK.YANKEES.MLB.COM (CONTENT LOCATION)

# BRAND.COM OR <EVERYTHING>.BRAND

(GIVING YOUR DIGITAL CONTENT ITS OWN IDENTITY)





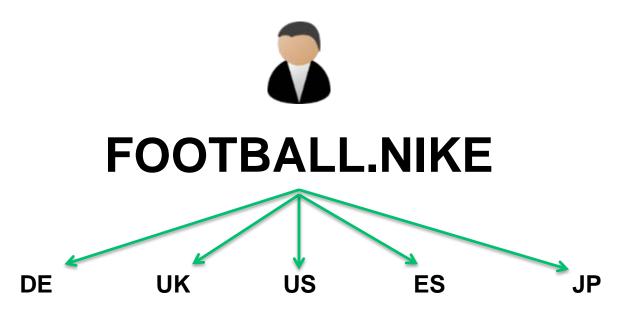




## YANKEES.COM & YANKEES.MLB

#### **NEWYORK.YANKEES.MLB.COM**

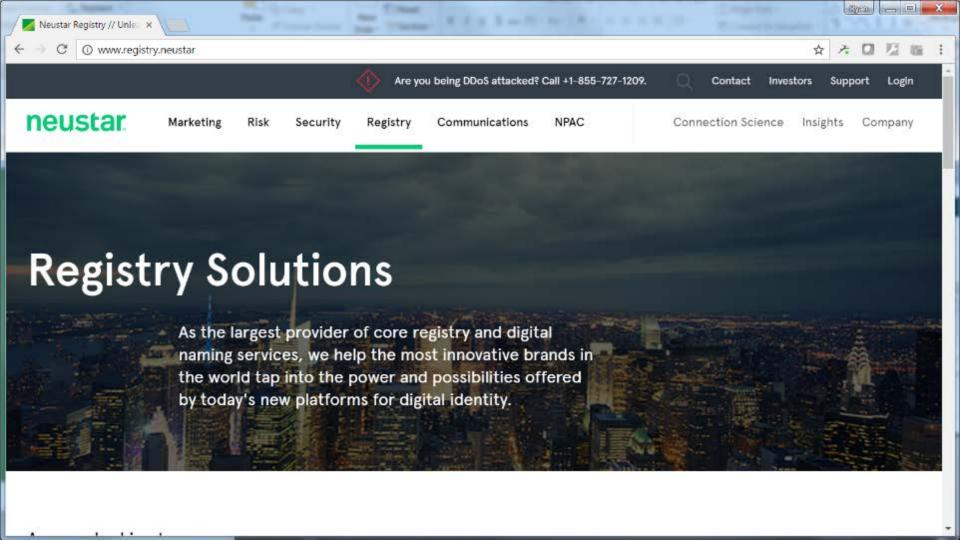








# .neustar.

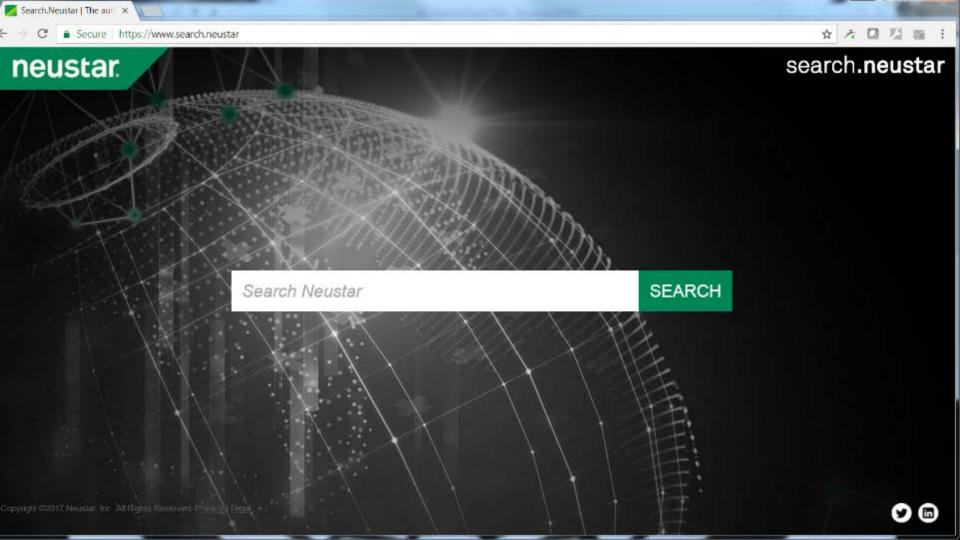


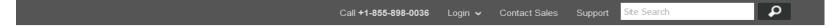


Neustar TLDs @NeustarTLDs - 3h

Matt Dorville of Major League Baseball on the #SEO benefits of vanity URL strategies in #dotbrands t.neustar/2mcFQq3 ◀ #newgTLDs







neustar.

**Our Services** 

Industries We Serve

Company

Blogs

**Client Success** 

Resources

#### Search Results

Found 1810 documents for: data

Search Again

data

SEARCH

#### Neustar | Operations & Network Consulting Professional ...

... We offer security assessments and consulting services to ensure that your system and your data are as secure as possible. ... Data Audits. ...

#### Neustar | Data Onboarding Solution

Neustar's **Data** Onboarding Solution leverages all your customer **data** (online & offline) to facilitate true omni-channel customer experiences. ...

# Frequently Searched Content:

- Contact Neustar
- Careers
- Neustar IP Intelligence
- UltraDNS

#### Neustar | Data Resources

Click here for **Data** Resources from Neustar, the leader in real-time cloud-based information services and analytics. ... Infographics. **Data** Resources. ...



# TKIRSCH@REGISTRY.NEUSTAR



# **HOME.NEUSTAR**



# why.brand?

# Why .brand?

# Our Message Use .brand to tackle the <u>five</u> giant issues facing digital today

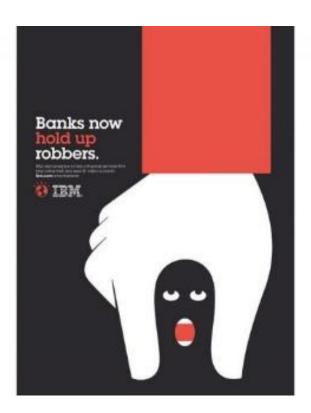
# 1. WEBSITES ARE NO LONGER CAPABLE OF NAVIGATION





# 2. INEFFICIENT CALLS TO ACTION

- 1. www.ibm.com
- 2. www.ibm.com/product
- 3. www.ibm.es/product
- 4. New microsite(s)
- 5. #ibmproduct
- 6. facebook / other social media
- 7. IBM App
- 8. Email Us
- 9. Call Us



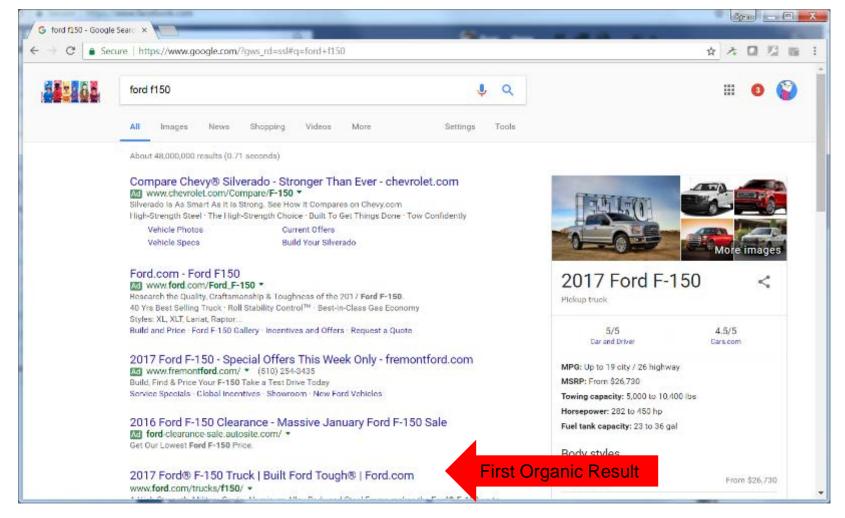
# 3. EXPONENTIAL GROWTH IN PAID SEARCH

## Expenditure in Paid Search in 2016 was;

- 47% of the average digital budget
- 14% of the average TOTAL marketing budget



neustar





# 4. WE STILL CAN'T MEASURE LEAKAGE



# 5. SPEED, SPEED, SPEED







Search





#### Yankees Website



## Method Path Destination





#### Yankees Website

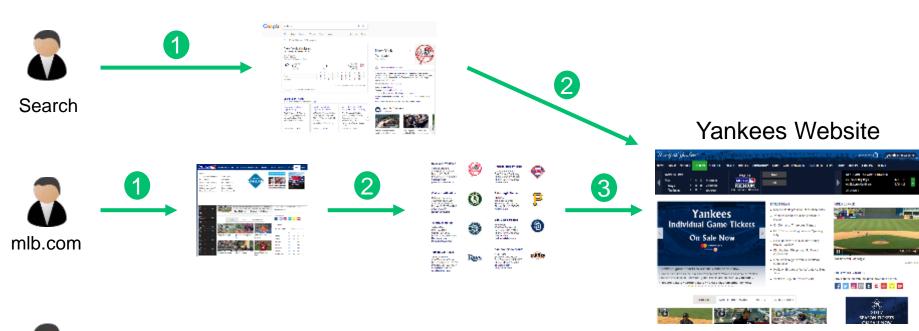






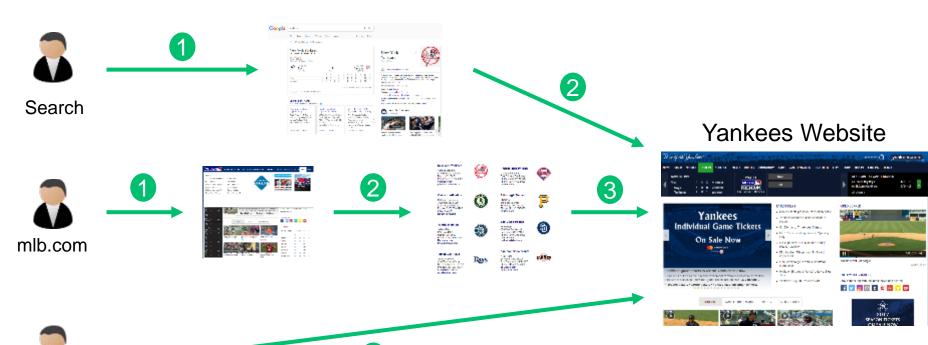
yankees.mlb

## Method Path Destination





## Method Path Destination



yankees.com & yankees.mlb

## **Key Lesssons**









DOMAIN NAMES

**CUSTOMER EXPERIENCE** 





DOMAIN NAMES

DIGITAL NAVIGATION





YOU COULD CREATE IPAD.APPLE CUSTOMERS
CAN FIND
WHAT THEY
WANT





## SECURITY / DNSSEC

# IMPROVED RETURN FROM YOUR ADVERTISING SPEND





**WEBSITES** 

HOLISTIC DIGITAL PRESENCE



#### **TRANSFORMATION**



**QUICK WINS** 

**SOCIAL MEDIA** 

**CAMPAIGNS** 





**HOSTING** 

**IDENTITY** 





**TRUST** 

**FLEXIBILITY** 



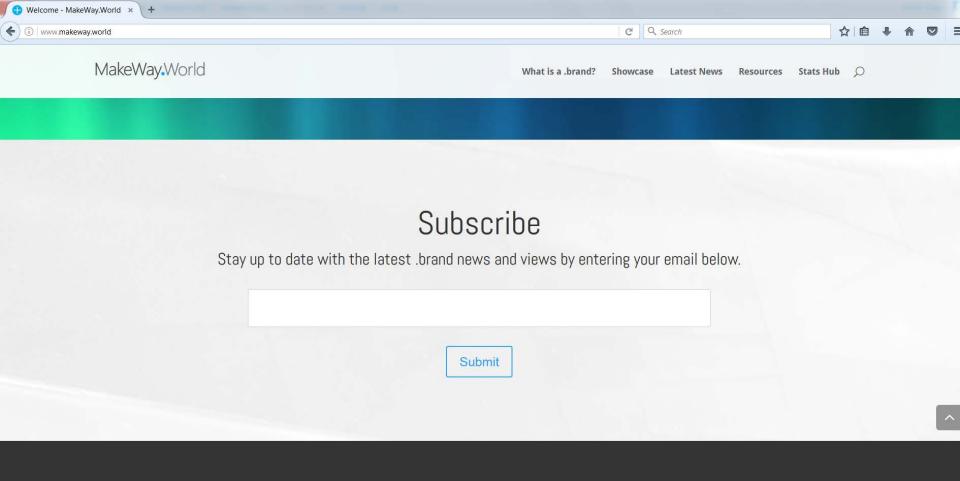


IF IT ENDS IN .BRAND ....

INTUITIVE RECALL

### THE FUTURE IS STILL UNWRITTEN

el futuro aun no esta escrito. το μέλλον δεν γράφτηκε ακόμα. die zukunft ist noch immer ungeschrieben.



#### **MUCHAS GRACIAS!!!**

@TonyPKirsch
 tkirsch@registry.neustar