

New gTLD Program Cash Flow and P&L by Fiscal Year

**Posted on
9 September 2011**



	Estimated Cash Flow Analysis	P&L by Fiscal Year	
		FY12	FY13
Application Fees			
500 applications @ USD \$185,000	92,500,000	27,750,000	64,750,000
Refunds	(8,260,000)	(185,000)	(8,075,000)
Net Application Fees	\$ 84,240,000	\$ 27,565,000	\$ 56,675,000
Operating Expenses			
Variable			
Program Administration	2,236,000	1,528,000	708,000
Evaluation Panels	21,926,000	10,089,000	11,837,000
Quality Control	2,163,000	493,000	1,670,000
Independent Objector	4,688,000	110,000	4,578,000
Pre-delegation	6,300,000	-	6,300,000
Fixed			
gTLD Team	2,082,000	780,000	1,302,000
ICANN Staff Allocation	2,892,000	1,085,000	1,807,000
Office Space	83,000	30,000	53,000
Supplies	12,000	5,000	7,000
Total Operating Expenses	\$ 42,382,000	\$ 14,120,000	\$ 28,262,000
Operating Income/ (Loss)	\$ 41,858,000	\$ 13,445,000	\$ 28,413,000

Reserves			
Risks Costs (@ \$60,000/appl.)	(30,000,000)	(9,817,000)	(20,183,000)
Historical Dev Costs (@ \$25,000/appl.)	(12,500,000)	(4,090,000)	(8,410,000)
Total Reserves	\$ (42,500,000)	(13,907,000)	(28,593,000)
Change in Net Assets	\$ (642,000)	\$ (462,000)	\$ (180,000)