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INTERNET CORPORATION FOR
ASSIGNED NAMES AND NUMBERS
8

9 UNITED STATES DISTRICT COURT
10 CENTRAL DISTRICT OF CALIFORNIA
11

12 MANWIN LICENSING
INTERNATIONAL S.A.R.L., a
13 Luxembourg limited liability
company (s.a.r.l.), and DIGITAL
14 PLAYGROUND, INC., a California
15 corporation,

16 Plaintiffs,

17 v.

18 ICM REGISTRY, LLC,
d.b.a. .XXX, a Delaware limited
19 liability corporation, INTERNET
CORPORATION FOR ASSIGNED
20 NAMES AND NUMBERS, a
California non-profit public benefit
21 corporation, and DOES 1-10,

22 Defendants.
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Case No. CV11-9514 PSG (JCGx)

Assigned for all purposes to
The Honorable Philip S. Gutierrez

**DEFENDANT INTERNET
CORPORATION FOR ASSIGNED
NAMES AND NUMBERS' REPLY
MEMORANDUM IN SUPPORT OF
ITS MOTION TO DISMISS
PLAINTIFFS' FIRST AMENDED
COMPLAINT PURSUANT TO
FEDERAL RULE OF CIVIL
PROCEDURE 12(b)(6)**

[Response to Plaintiffs' Opposition to
Request for Judicial Notice Filed
Concurrently Herewith]

Date: July 30, 2012
Time: 1:30 p.m.
Courtroom: 880 Roybal Federal Bldg.

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1 **I. INTRODUCTION**

2 Plaintiffs are the registrants of domain names for some of the most popular
3 adult content websites on the Internet. As registrants, Plaintiffs purchase from
4 registrars (or their agents) the right to operate domain names. Registrars offer
5 domain name registration services pursuant to agreements with the operators of
6 various Internet registries such as .COM or .NET.

7 Co-defendant ICM is a registry operator that has been authorized by ICANN,
8 the non-profit organization that administers portions of the DNS, to operate
9 the .XXX TLD. Although Plaintiffs are three steps removed from ICANN, and
10 although ICANN does not (and is not permitted by its bylaws to) sell domain name
11 registrations, Plaintiffs contend that ICANN's unilateral decision to increase
12 competition in the market for domain names by authorizing the introduction of
13 the .XXX TLD restrains trade and will lead (one day) to ICM's monopolization of
14 two relevant markets (although neither is a properly defined antitrust market). But
15 in reality, Plaintiffs are seeking to employ the antitrust laws to preserve their
16 dominant position in the "market" for adult content websites because their ultimate
17 goal is revocation of the .XXX TLD, not modifications to its terms of operation.

18 In opposing ICANN's motion to dismiss, Plaintiffs dramatically misstate
19 ICANN's arguments regarding the applicability of the Sherman Act to non-
20 commercial activities, attempt to redefine their flawed relevant market allegations,
21 and ask the Court to adopt an impermissibly broad interpretation of Section 2
22 conspiracy doctrine. Plaintiffs' FAC is fatally flawed and must be dismissed
23 without leave to amend.

24 **II. THE ANTITRUST LAWS DO NOT APPLY TO ICANN'S NON-
25 COMMERCIAL ACTIVITIES.**

26 **A. The Sherman Act Only Applies to Competition-Reducing Conduct
27 in Trade or Commerce.**

28 Plaintiffs do not dispute that the Sherman Act only applies to "trade or
commerce." 15 U.S.C. §§ 1, 2; *see also Apex Hosiery Co. v. Leader*, 310 U.S. 469,

1 493, 60 S. Ct. 982, 84 L. Ed. 1311 (1940) (noting that the Sherman Act was enacted
2 to address the “suppression of competition in the marketing of goods and services”).
3 Yet, the FAC does not (and could not) allege that ICANN engages in trade or
4 commerce by marketing or selling anything.¹ Rather, the FAC acknowledges that
5 ICANN fulfills its “charitable and public purposes” by administering the DNS for
6 the benefit of all Internet users. FAC ¶ 27. Although ICANN receives fees from
7 registry operators, Plaintiffs acknowledge that those fees fund ICANN’s mission,
8 which is essential to the functioning of the Internet. *Id.* ¶¶ 27, 31. To the extent
9 Plaintiffs contend ICANN provides services in its administration of the DNS, they
10 do not allege those services differ based on the fees received from registry operators.
11 *Id.* ¶¶ 31-32. All registry operators obtain the same benefits from ICANN’s
12 administration of the DNS—the right to operate as a registry operator subject to
13 various terms and conditions—irrespective of the amount of fees they provide. The
14 bargained-for exchange essential to a commercial transaction is absent.

15 ICANN’s reliance on fees to carry out its charitable operations is no different
16 than the Humane Society’s solicitation of contributions to fund its operations. *See*
17 *Dedication & Everlasting Love to Animals (DELTA) v. Humane Soc’y of United*
18 *States, Inc.*, 50 F.3d 710 (9th Cir. 1995); *see also Bronx Legal Servs. v. Legal Servs.*
19 *for New York City*, No. 02 Civ. 6199(GBD), 2003 WL 145558, at *4 (S.D.N.Y. Jan.
20 17, 2003) (distribution of funds to charitable organization is not a “business or
21 commercial exchange”). As the Ninth Circuit explained in *DELTA*, the critical
22 inquiry in determining the nature of a non-profit’s activities is not whether the non-
23 profit receives funds, but whether its receipt of those funds involves trade or
24 commerce. 50 F.3d at 714. Although the Humane Society undeniably provides
25 services as part of its charitable operations, and a donor may even benefit from
26 those services, the Humane Society’s solicitation of a donor’s contribution does not

27 ¹ Although Plaintiffs’ opposition brief repeatedly states that ICANN “sold”
28 the right to operate the registry for the .XXX TLD, this characterization is
contradicted by the FAC’s allegations. *See infra* Part II.C.

1 constitute trade or commerce because there is no specific exchange of money for
2 goods or services. The funds merely support the Humane Society's charitable
3 operations. Likewise, because ICANN does not provide any goods or services
4 specific to ICM in exchange for the fees it stands to collect in the future, does not
5 commercially benefit from those funds, and merely uses the funds to carry out its
6 mission, ICANN's actions do not constitute trade or commerce.

7 Further, a transaction is commercial only "when the antitrust defendants are
8 likely to receive direct economic benefit as a result of any reduction in competition
9 in the market in which the target firm or firms operate." IB Phillip E. Areeda &
10 Herbert Hovenkamp, *Antitrust Law* ¶ 262a, at 177 (emphasis added). Plaintiffs
11 allege (correctly) that ICANN stands to collect fees on a per-registration basis.
12 FAC ¶ 56(a). Thus, ICANN's collection of fees is tied to growth in domain name
13 registrations in the .XXX TLD. The only way ICANN could benefit from its action
14 is if competition among adult content website operators like Plaintiffs increases.
15 Because any funds ICANN may derive from the operation of the .XXX TLD will
16 not be based on a reduction in competition, ICANN's conduct is not commercial.

17 **B. Plaintiffs' Argument Based on ICANN's Non-Profit Status Is a**
18 **Straw Man.**

19 Plaintiffs' lead argument in opposition to ICANN's motion to dismiss is that
20 ICANN is not exempt from the antitrust laws on the basis of its status as a
21 charitable, non-profit organization. Opp. at 6-9. But ICANN never claimed an
22 organizational exemption. *See* Opening Br. at 13:9-10 (a "non-profit organization
23 ... may engage in commercial activity, and this activity will then be subject to the
24 Sherman Act"). To the contrary, ICANN argued that the antitrust laws do not apply
25 to "noncommercial conduct undertaken by a non-profit organization, which is what
26 Plaintiffs' allegations describe about ICANN." *Id.* at 11:21-22 (emphasis added).
27 Thus, Plaintiffs attack a position ICANN never advocated, which explains why
28 most of their authorities on this point have no application here. *See, e.g., FTC v.*

1 *Superior Court Trial Lawyers Assn.*, 493 U.S. 411, 427, 110 S. Ct. 768, 107 L. Ed.
 2 2d 851 (1990) (for-profit business motivation distinguished lawyers' illegal
 3 combination from collective boycotts to achieve noncommercial purposes); *NCAA*
 4 *v. Bd. of Regents*, 468 U.S. 85, 100 n.22, 104 S. Ct. 2948, 82 L. Ed. 2d 70 (1984)
 5 (noting that NCAA did not rely on its nonprofit character as a basis for seeking
 6 reversal); *Big Bear Lodging Ass'n v. Snow Summit, Inc.*, 182 F.3d 1096, 1103 n.5
 7 (9th Cir. 1999) (addressing boycott by association of for-profit ski resorts).

8 **C. Plaintiffs' Contention That ICANN Engages in Commercial**
 9 **Activities Is Unsupported by Their Allegations and Authorities.**

10 Plaintiffs contend ICANN engaged in commercial activities by "creating the
 11 .XXX for-profit commercial market" and selling ICM a right to operate .XXX and
 12 issue domain names in that TLD in exchange for a portion of the proceeds from the
 13 sale of each domain name. Opp. at 9:13-19 (citing FAC ¶¶ 48-58, 71-86). But this
 14 misstates Plaintiffs' own pleadings (and the truth). The FAC repeatedly alleges that
 15 registry operators (including ICM) and registrars sell various services (*see* FAC ¶¶
 16 3(c), 3(e), 3(g), 22, 55, 56, 65, 73-75, 76(d), 78, 82, 84-86), but nowhere does it
 17 allege that ICANN sold anything, be it a "right" or any specific goods or services.²

18 In fact, ICANN does not sell anything. As ICANN's Bylaws make clear, the
 19 fees collected from registry operators are used solely to recover the costs of
 20 administering the DNS. Just as the accreditation process for registrars is funded
 21 through application and accreditation fees paid by registrars, the registry application
 22 process and administration of the DNS is funded through fees paid by registries.
 23 Absent such fees, ICANN would have little source of funds and could not
 24 accomplish its public, charitable purpose.

25 Plaintiffs do not cite any authority for the proposition that the collection of

26 ² Paragraph 53 of the FAC alleges that ICANN's basic administration of the
 27 DNS, functions that are essential to the functioning of the Internet and are provided
 28 to all registry operators, is conducted in exchange for fees from ICM. But this
 ignores that the same "services" are provided to all registry operators, regardless of
 whether any fees are collected from the operator or the amount of those fees.

1 fees by a non-profit entity, and the non-profit's use of those fees to carry out its
 2 mission, constitutes commercial activity under the Sherman Act. Instead, Plaintiffs
 3 rely on a handful of cases that concern restraints on commerce—the fixing of prices
 4 for certain legal services by attorneys, *see Goldfarb v. Virginia State Bar*, 421 U.S.
 5 773, 95 S. Ct. 2004, 44 L. Ed. 2d 572 (1975), a for-profit company's exploitation of
 6 its role in a standard-setting organization to harm a direct competitor, *see Am.*
 7 *Society of Mech. Eng'rs, Inc. v. Hydrolevel Corp.*, 456 U.S. 556, 102 S. Ct. 1935,
 8 72 L. Ed. 2d 330 (1982), and the role of universities in collectively determining the
 9 amount of financial aid a student would receive to offset the student's payment of
 10 tuition to a university in exchange for educational services, *see United States v.*
 11 *Brown Univ.*, 5 F. 3d 658 (3d Cir. 1993). In each of these cases, there was no
 12 question as to the existence of commerce or the restraint thereon.³

13 **D. ICANN Cannot Be Liable Under the Antitrust Laws for ICM's**
 14 **Independent Conduct.**

15 Plaintiffs contend that, even if ICANN's activities are noncommercial, it is
 16 subject to the antitrust laws because “an organization that would otherwise be
 17 exempt from the labor [or antitrust] laws loses its exemption by conspiring with a
 18 nonexempt party.” Opp. at 11:7-9 (quoting *Virginia Vermiculite, Ltd. v. W.R.*
 19 *Grace & Co.*, 156 F.3d 535, 541 (4th Cir. 1998)). But, as explained above, ICANN
 20 does not claim an organizational exemption. Instead, it relies on the established
 21 principle that the antitrust laws do not apply to noncommercial activities.

22 *Virginia Vermiculite* is inapposite. In that case, the Fourth Circuit did not
 23 conclude that the non-profit at issue lost an “exemption” from the antitrust laws by
 24 conspiring with a non-exempt party. It concluded that the non-profit was “subject
 25 to the antitrust laws ... because the transaction [at issue] was essentially
 26 commercial.” *Virginia Vermiculite*, 156 F.3d at 541. Plaintiff's remaining

27 ³ Contrary to Plaintiffs' contention (Opp. at 14 n.10), courts may determine
 28 whether alleged transactions are “non-commercial” at the pleading stage. *See, e.g.,*
Bronx Legal Servs., 2003 WL 145558, at *4.

1 authorities each address the labor exemption, which is not claimed here.⁴ Because
 2 ICANN does not claim an organizational exemption, and because its conduct was
 3 noncommercial, it cannot be liable for ICM's independent conduct.

4 **III. ICANN'S UNILATERAL CONDUCT IS NOT ACTIONABLE.**

5 To the extent Plaintiffs address ICANN's argument that the FAC fails to
 6 allege concerted activity, they merely summarize their allegations regarding the
 7 contract establishing ICM's right to operate the .XXX TLD.⁵ But Plaintiffs do not
 8 (and cannot) contest that ICANN unilaterally approved ICM as the registry operator
 9 for that TLD. FAC ¶ 25. Nor do Plaintiffs dispute that all of the allegedly anti-
 10 competitive conditions placed on the registration of names in the .XXX TLD were
 11 undertaken unilaterally by ICM. See FAC ¶¶ 56(a) & (b), 73-86. Indeed, the fact
 12 that ICANN decided not to impose certain restrictions on ICM's operations reflects
 13 an absence of agreement, not concerted activity.

14 **IV. PLAINTIFFS HAVE NOT ALLEGED PROPERLY DEFINED** 15 **RELEVANT MARKETS.**

16 Plaintiffs imply that the standard for pleading a relevant market is lower than
 17 that established by *Bell Atlantic v. Twombly*, 550 U.S. 544, 555, 127 S. Ct. 1955,
 18 167 L. Ed. 2d 929 (2007). Opp. at 15-16 (ignoring *Twombly* in reciting standards
 19 for pleading a relevant market). But a complaint must be dismissed if the factual

20 _____
 21 ⁴ Further, in each of the labor cases relied upon by Plaintiffs, the party relying
 22 on the labor exemption sought to further its commercial goals, bringing its conduct
 23 squarely within the Sherman Act's reach. See *Allen Bradley Co. v. Local Union*
 24 *No. 3*, 325 U.S. 797, 801, 65 S. Ct. 1533, 89 L. Ed. 1939 (1945) (addressing
 25 whether "labor unions violate the Sherman Act when, in order to further their own
 26 interests as wage earners, they aid and abet business men to do the precise things
 27 which that Act prohibits"); *L.A. Meat & Provision Drivers Union v. United States*,
 371 U.S. 94, 102, 83 S. Ct. 162, 9 L. Ed. 2d 150 (1962) (observing that the
 defendants "were sellers of commodities, who became 'members' of the union only
 for the purpose of bringing upon power to bear in the successful enforcement of the
 illegal combination in restraint of" trade); *Cal. State Council of Carpenters v.*
Associated Gen. Contractors of Cal., Inc., 648 F.2d 527, 533 (9th Cir. 1980)
 (declining to apply exemption "to anticompetitive conduct involving groups of
 businessman").

28 ⁵ Plaintiffs incorporate by reference their opposition to ICM's motion on this
 point. Opp. at 14:5-7. ICANN does the same with respect to ICM's reply brief.

1 allegations do not “raise a right to relief above the speculative level.” *Twombly*,
 2 550 U.S. at 555. This is no less true for relevant market allegations than any other
 3 aspect of an antitrust complaint. *See Coalition for ICANN Transparency, Inc. v.*
 4 *VeriSign, Inc.*, 611 F.3d 495, 509 (9th Cir. 2010) (remanding to take into account
 5 *Twombly*);⁶ *Jacobs v. Tempur-Pedic Int’l, Inc.*, 626 F.3d 1327, 1336 (11th Cir.
 6 2010) (“the complaint’s relevant market allegations fall short of what *Twombly*
 7 requires”). Plaintiffs’ alleged relevant markets fail to meet that test.

8 **A. Plaintiffs’ “Defensive Registration” Market Is Not an**
 9 **Appropriately Defined Product Market.**

10 The implausibility of Plaintiffs’ “defensive registration” market is apparent
 11 from their opposition. Plaintiffs argue that to “prevent misuse of its name in .XXX
 12 ... Mercedes Benz must defensively register that name in .XXX.” Opp. at 16:27-
 13 17:1. Likewise, the only way to block the “YouPorn” domain name in the .XXX
 14 TLD is to register that specific name in the .XXX TLD. *Id.* While Plaintiffs admit
 15 that a relevant product market is defined solely by “reasonable substitutes” (*id.* at
 16 16:6), Plaintiffs fail to recognize that since mercedesbenz.xxx and youporn.xxx are
 17 not reasonably interchangeable for blocking purposes (according to their
 18 allegations), there can be no general market for defensive registration of domain
 19 names in the .XXX TLD that includes both names or any others in the same market
 20 (*e.g.*, bmw.xxx and mercedesbenz.xxx are not substitutes either).

21 ⁶ Plaintiffs argue that *VeriSign* is somehow “dispositive” here (Opp. at 4:17)
 22 but disregard the fundamental distinctions between that case and this one, including
 23 the critical fact that the *VeriSign* plaintiff dropped ICANN as a defendant. 611 F.3d
 24 at 501. Thus, the Ninth Circuit had no occasion to consider whether ICANN
 25 engaged in commercial activities. Further, the only properly pled conspiracy
 26 allegations in that case involved the renewal of a contract without bidding. *Id.* at
 27 505 (affirming dismissal of .net allegations because bidding was not foreclosed).
 28 Here, Plaintiffs acknowledge that the .XXX TLD contract was entered after ICM
 alone sought to operate that TLD. FAC ¶ 49. Finally, the *VeriSign* plaintiff alleged
 relevant markets that were materially different from those Plaintiffs allege here.
See 611 F.3d at 508-10. In short, the Ninth Circuit never passed upon the questions
 raised by this motion. Far from “studiously ignor[ing]” *VeriSign* (Opp. at 4:27),
 ICANN references that case where it has explanatory power. But it rejects
 Plaintiffs’ suggestion that a different case with different parties and different facts
 is in any way dispositive of this motion or the propriety of the FAC.

1 As a result, Plaintiffs’ allegations amount to a contention that each individual
2 domain name in the .XXX TLD is itself a relevant antitrust market, a notion courts
3 have repeatedly rejected. *See VeriSign*, 611 F.3D at 508 (“[A] market should not be
4 defined in terms of a single domain name.”); *Smith v. Network Solutions, Inc.*, 135
5 F. Supp. 2d 1159, 1169 (N.D. Ala. 2001) (“Taken to its logical conclusion,
6 Plaintiff[s]’ argument [incorrectly] implies that each individual domain name is a
7 relevant market unto itself”); *Weber v. Nat’l Football League*, 112 F. Supp. 2d 667,
8 673-74 (N.D. Ohio 2000) (alleged market comprised of “the demand for the domain
9 names ‘jets.com’ and ‘dolphins.com’” is not appropriately defined).⁷

10 Plaintiffs’ reliance on *VeriSign* is accordingly misplaced. There, the Ninth
11 Circuit acknowledged the possibility that expiring domain names could constitute a
12 relevant market because, as a class, those names were valued differently from
13 domain names that had never before been registered. *VeriSign*, 611 F.3d at 508.
14 But unlike the defensive registration market alleged here, the value of an expiring
15 domain name was not based on the specific name desired; rather, it was based on
16 the general property of having been used previously, with the attendant history of
17 established web traffic and advertising support. *Id.* at 509. Any domain name
18 within the market of expiring domain names, however, was reasonably
19 interchangeable with any other domain name in that market.

20 Here, Plaintiffs attempt to differentiate defensive registrations from other
21 registrations on the basis that particular names require unique protection. Plaintiffs
22 allege that there is no substitute for the defensive registration of any single name in
23 the .XXX TLD, even within that TLD. Plaintiffs’ other response is to observe that
24 there would be a very large number of these non-interchangeable defensive domain
25 names in the market they posit. *Opp.* at 17-18. That is simply beside the point—

26 ⁷ Contrary to Plaintiffs’ contention, *VeriSign* did not “reject” *Smith*. *Opp.* at
27 18. The Ninth Circuit distinguished *Smith* on the basis that the *VeriSign* plaintiffs’
28 allegations were not based on a “particular” plaintiff’s desires, but on a broad
market of reasonably interchangeable names. 611 F.3d at 508. That is not what
Plaintiffs allege here, and thus they fail to state a claim under *Verisign* or *Smith*.

1 whether there are ten or ten million (trademarked or not), none of the potential
 2 defensive domain names is a substitute for the others, which means there is no
 3 single “defensive registration” market in which they all exist. Plaintiffs’ claims
 4 based on the “defensive registration” market must be dismissed.

5 **B. Plaintiffs’ Allegation of an “Incipient” Market for Affirmative**
 6 **Registrations Is Impermissibly Speculative.**

7 “To establish Section 2 violations premised on attempt and conspiracy to
 8 monopolize, a plaintiff must define the relevant market.” *Doctor’s Hosp. of*
 9 *Jefferson, Inc. v. Southeast Med. Alliance, Inc.*, 123 F.3d 301, 311 (5th Cir. 1997).
 10 In the FAC, Plaintiffs attempted to plead an “affirmative registration” market that
 11 does not exist. The FAC alleges ICM is “attempting to establish” such a market,
 12 the market’s establishment is “likely,” and there is a “possibility” the .XXX TLD
 13 could “become the exclusive permitted TLD for adult web content.”⁸ FAC ¶¶ 66-
 14 68. These allegations are inherently speculative and cannot possibly pass muster
 15 under *Twombly*. Plaintiffs do not cite any cases to the contrary in their opposition.

16 Further, Plaintiffs disregard their allegations that Plaintiff Manwin owns
 17 domain names in non-.XXX TLDs “for many of the most popular adult-oriented
 18 websites, including YouPorn.com, the single most popular free adult video website
 19 on the Internet” (FAC ¶ 1), and that Plaintiff Digital Playground makes “one of the
 20 world’s largest high definition libraries of original adult content ... available
 21 through its websites [in non-.XXX TLDs], including digitalplayground.com” (*id.* ¶
 22 5). These allegations are devastating to Plaintiffs’ market definition because they
 23 acknowledge economic substitutes for “‘affirmative registrations’ of names ...
 24 within TLDs connoting ... adult content.” *Id.* ¶ 66.

25 _____
 26 ⁸ Plaintiffs also allege that it is “unlikely that other potential TLDs with
 27 names that could similarly connote adult content, such as .sex or .porn, will be
 28 established.” FAC ¶ 66. Notably, in ICANN’s recent program soliciting new
 generic TLDs, a company named Internet Marketing Solutions Limited applied for
 the .SEX TLD. See [http://newgtlds.icann.org/en/program-status/application-
 results/strings-1200utc-13jun12-en](http://newgtlds.icann.org/en/program-status/application-results/strings-1200utc-13jun12-en).

1 In fact, Plaintiffs now concede that their “affirmative registration” market
2 definition “does not include all currently substitutable products.” Opp. at 19:16-17.
3 This concession is dispositive of the section 2 claims based on an affirmative
4 registration market. *See, e.g., Tanaka v. Univ. of S. Cal.*, 252 F.3d 1059, 1063-64
5 (9th Cir. 2001) (rejecting relevant market consisting solely of UCLA women’s
6 soccer program where plaintiff conceded she had been recruited by numerous other
7 programs throughout the country). Plaintiffs’ vague and conclusory allegations that
8 there is a “threat” that these concededly substitutable products will no longer be
9 available at some point in the future cannot salvage their claim.

10 **1. Plaintiffs Fail to Allege Facts Supporting the Dissipation of**
11 **Substitutable Products.**

12 While acknowledging that the most popular adult content websites are
13 registered in the .COM TLD, which ICM does not control, Plaintiffs contend they
14 have sufficiently alleged a dangerous probability that ICM will monopolize a
15 market “for affirmative registration services for adult content websites.” Opp. at
16 20:5-6. Plaintiffs do not allege ICM’s market power in this future relevant market,
17 and thus their claims can be dismissed on this basis alone. *See Spectrum Sports,*
18 *Inc. v. McQuillan*, 506 U.S. 447, 459, 113 S. Ct. 884, 122 L. Ed. 2d 247 (1993)
19 (“[D]emonstrating the dangerous probability of monopolization in an attempt case
20 also requires inquiry into the relevant product and geographic market and the
21 defendant’s economic power in that market.”). Plaintiffs’ other arguments would
22 not salvage their claim.

23 First, Plaintiffs’ “network effects” argument is entirely speculative. They do
24 not allege facts suggesting that successful adult websites have been registered in the
25 .XXX TLD, that viewers of adult content have begun to substantially gravitate to
26 the .XXX TLD, or that the .COM TLD has lost substantial (or any) adult content.
27 Bald assertions that these things “will” happen is not enough. Indeed, in the two
28 cases Plaintiffs cite, the courts addressed network effects that functioned as a

1 barrier to entry into a market. *See DocMagic, Inc. v. Ellie Mae, Inc.*, 745 F. Supp.
 2 2d 1119, 1138-39 (N.D. Cal. 2010); *LiveUniverse, Inc. v. MySpace, Inc.*, No. CV
 3 06-6994 AHM (RZx), 2007 WL 6865852, at *8 (C.D. Cal. June 4, 2007). Here,
 4 Plaintiffs allege that their own .com websites are “the most popular” on the “the
 5 Internet”, FAC ¶ 1; they cannot plausibly allege that network effects will function
 6 as a barrier to entry in registering adult websites in the .COM TLD.⁹

7 Second, Plaintiffs allege that failed legislation from 2002 and 2006 seeking
 8 to mandate that adult content reside exclusively on adult content-specific TLDs
 9 would reduce substitutes for registration in the .XXX TLD. But failed legislative
 10 efforts cannot be used to support speculation that a future Congress will even
 11 introduce similar legislation, let alone a probability that legislation would pass.

12 Finally, Plaintiffs’ conclusory allegations that ICANN and ICM have agreed
 13 that ICANN will not approve competing adult-oriented TLDs are contradicted by
 14 the ICANN-ICM contract, which includes no such provision, *see* RJN Ex. C, and
 15 the fact that other generic TLDs are still available sources for domain names.

16 **2. The Availability of Injunctive Relief Does Not Make Up For**
 17 **Plaintiffs’ Failure to Allege a Significant Risk of Future**
 18 **Monopolization.**

19 Plaintiffs argue that injunctive relief is an appropriate remedy for attempt or
 20 conspiracy to monopolize. That is true, but it does not excuse Plaintiffs’ failure to
 21 allege a properly-defined relevant market that is in danger of being monopolized.
 22 In *Spectrum Sports*, the Supreme Court made clear that attempted monopolization
 23 requires allegations and proof of an existing relevant market. The Ninth Circuit has
 24 specifically held that the relevant market requirement “appl[ies] identically under
 25 the two different sections of the [Sherman] Act,” including to attempted
 26 monopolization and conspiracy to monopolize claims. *Newcal Indus., Inc. v. Ikon*

26 ⁹ Indeed, the FAC nowhere plausibly explains how a start-up TLD launched
 27 at the end of 2011 will overcome the massive existing network effects
 28 favoring .COM to become a monopoly in hosting adult websites, especially when,
 according to the FAC, the adult content community is against using .XXX and
 hosting on other TLDs is far less expensive. *See* FAC ¶¶ 43, 49, 66.

1 *Office Solution*, 513 F.3d 1038, 1044 n.3, 1052 (9th Cir. 2008) (holding that “the
2 requirements apply identically to all six of Newcal’s claims”); *see also Fraser v.*
3 *Major League Soccer, L.L.C.*, 284 F.3d 47, 67-68 (1st Cir. 2002); *Doctor’s Hosp. of*
4 *Jefferson*, 123 F.3d at 311; *see also* IIB Areeda & Hovenkamp, *supra*, ¶ 809.¹⁰

5 Further, assuming that a conspiracy to monopolize could properly be pleaded
6 on the basis of specific intent to monopolize alone (*see* Opp. at 23:1-13), Plaintiffs
7 have not alleged any factual allegations that plausibly demonstrate such intent since
8 Plaintiffs concede that affirmative registration of adult content websites in other
9 TLDs (like .COM) is an economic substitute for registration in the .XXX TLD (and
10 have no plausible allegation that they will not remain so). Opp. at 19:17-20:1. That
11 is fatal to their argument.

12 **V. PLAINTIFFS’ THIRD CAUSE OF ACTION MUST BE DISMISSED,**
13 **REGARDLESS OF ITS LABEL.**

14 Plaintiffs concede that their cause of action for “conspiracy to attempt to
15 monopolize” an “affirmative registrations” market is not actionable, but contend
16 that this is simply a matter of mislabeling. Opp. at 24:7-10. They argue that they
17 intended to plead conspiracy to monopolize, and that their allegations support that
18 cause of action. Regardless of its label, Plaintiffs’ third cause of action does not
19 identify a properly-defined relevant market. *See supra* Part IV.B. Accordingly,
20 Plaintiffs have not stated a claim for conspiracy to monopolize.

21 **VI. CONCLUSION**

22 For the foregoing reasons, the FAC should be dismissed with prejudice.

23
24 ¹⁰ For the contrary position, Plaintiffs rely on authorities that either (a) pre-
25 date *Spectrum Sports* and thus fail to address the Supreme Court’s repudiation of
26 prior Ninth Circuit precedent addressing inchoate monopolization claims, *see Hunt-*
27 *Wesson Foods, Inc. v. Ragu Foods, Inc.*, 627 F.2d 919, 926 (9th Cir. 1980); *Salco*
28 *Corp. v. General Motors Corp., Buick Motor Div.*, 517 F.2d 567, 576 (10th Cir.
1975), or (b) did not expressly consider whether a relevant market must be pleaded,
see Paladin Assocs., Inc. v. Montana Power Co., 328 F.3d 1145, 1158 (9th Cir.
2003) (rejecting conspiracy claim for failure to show antitrust injury); *Freeman v.*
San Diego Ass’n of Realtors, 322 F.3d 1133, 1155-56 (9th Cir. 2003) (rejecting
conspiracy claim for failure to show specific intent to monopolize).

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Dated: June 29, 2012

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NUMBERS

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