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IANA Transition - Personnel Cost Allocation FY15 - FY16 Actuals (Jul 2014 - Jun 2016)

(\$ in thousands)

FY15 - Based on actual compensation and budgeted allocation % (with adjustments for new hires and transfers).

| Major Contributors (time spent on IANA Steardship Transition is equal to or great than 50%) | | | | % of Time Applied to Each USG Initiative | | | | | |
|---|--|----------------------------|------------------|--|--------------------|---|----------------------------------|----|-------|
| DEPARTMENT | POSITION | LAST NAME | USG ALLOCATION % | ACCOUNTABILITY | IANA TRANSITION | RELATIONS W/ POLICY & GOVERNANCE BODIES | ROOT ZONE UPDATES IMPLEMENTATION | тс | OTAL |
| 0121 - Multistakeholder Strategic Initiatives | Strategic Initiatives Manager | Jansen | 75% | 50% | 50% | 0% | 0% | | 100% |
| 0121 - Multistakeholder Strategic Initiatives | Public Policy Manager | Abuhamad | 100% | 50% | 50% | 0% | 0% | | 100% |
| 0121 - Multistakeholder Strategic Initiatives | Senior Advisor to the President on Strategy | Swinehart | 50% | 50% | 50% | 0% | 0% | | 100% |
| 0121 - Multistakeholder Strategic Initiatives | Director of Strategy Operations | Ramaj | 50% | 50% | 50% | 0% | 0% | | 100% |
| 0121 - Multistakeholder Strategic Initiatives | Senior Manager, Accountability | Peake | 100% | 100% | 0% | 0% | 0% | | 100% |
| 0210 - Communications | Communications Coordinator | Jett | 100% | 33% | 33% | 33% | 0% | | 100% |
| 0510 - Policy Development Support | Senior Director | Konings | 70% | 21% | 79% | 0% | 0% | | 100% |
| 0710 - Legal | Assistant General Counsel | Eisner | 50% | 25% | 25% | 50% | 0% | | 100% |
| SUBTOTAL - Major Contributors | | FTE | 6.0 | \$ 457 | \$ 504 | \$ 100 | \$ - | \$ | 1,060 |
| Regular Contributors (time spent on IANA Steardship Transition is less than 50%) | | | | % of Time Applied to Each USG Initiative | | | | | |
| | | | FTE | | IANA | RELATIONS W/ POLICY & GOVERNANCE | ROOT ZONE UPDATES | | |
| DEPARTMENT | POSITION | LAST NAME | | ACCOUNTABILITY | TRANSITION | BODIES | IMPLEMENTATION | Т | otal |
| 0210 - Communications | Executive Assistant Sr Director Communications | Middleton Trengrove | 0.7 | 33% | 33% | 33% | 0% | | 100% |
| 0510 - Policy Development Support | Senior Director,ccNSO SO/AC Manager | Boswinkel De Saint Gery | 0.4 | 50% | 50% | 0% | 0% | | 100% |
| 0710 - Legal | Regional Counsel, APAC | Rahim | 0.3 | 25% | 25% | 50% | 0% | | 100% |
| 1040 - Business Intelligence & Project Management | Sr. Dir. Business Intelligence & Program Mgmt | Cornell | 0.2 | 25% | 25% | 25% | 25% | | 100% |
| 0840 - Online Community Services | Senior Product Manager | Bengford | 0.3 | 0% | 100% | 0% | 0% | | 100% |
| SUBTOTAL - Regular Contributors | | | 1.9 | \$ 126 | \$ 202 | \$ 82 | \$ 14 | \$ | 423 |
| FY15 TOTAL ¹ | | FTE | 7.9 | \$ 583 | \$ 705 | \$ 181 | \$ 14 | \$ | 1,484 |

FY16 - Based on actual compensation and budgeted allocation % (with adjustments for new hires and transfers).

| Major Contributors (time spent on IANA Steard | | % of Time Applied to Each USG Initiative | | | | | | | | |
|---|---|--|------------------|----------------|-------------|----------------------|----------------|----------|--|--|
| - 1 | | | 1 | RELATIONS W/ | | | | | | |
| | | | USG ALLOCATION % | | | POLICY & | ROOT ZONE | | | |
| | | | | | IANA | GOVERNANCE | UPDATES | | | |
| DEPARTMENT | POSITION | LAST NAME | | ACCOUNTABILITY | TRANSITION | BODIES | IMPLEMENTATION | TOTAL | | |
| 121 - Multistakeholder Strategy & Strategic Initiatives | Sr. Advisor to the President on Strategy | Swinehart | 100% | 50% | 50% | 0% | 0% | 100% | | |
| 121 - Multistakeholder Strategy & Strategic Initiatives | Public Policy Manager | Abuhamad | 100% | 50% | 50% | 0% | 0% | 100% | | |
| 121 - Multistakeholder Strategy & Strategic Initiatives | Strategic Initiatives Manager | Jansen | 83% | 85% | 15% | 0% | 0% | 100% | | |
| 121 - Multistakeholder Strategy & Strategic Initiatives | Project and Operations Assistant | Brewer | 94% | 75% | 25% | 0% | 0% | 100% | | |
| 0210 - Communications | Executive Assistant | Middleton | 50% | 60% | 40% | 0% | 0% | 100% | | |
| 0210 - Communications | Director of Communications | Pimentel | 100% | 60% | 40% | 0% | 0% | 100% | | |
| 0210 - Communications | Communications Coordinator | Jett | 100% | 60% | 40% | 0% | 0% | 100% | | |
| 0410 - Governmental Engagement | Vice President Strategic Programs | Hedlund | 60% | 0% | 100% | 0% | 0% | 100% | | |
| 0710 - Legal | Assistant General Counsel | Eisner | 80% | 50% | 50% | 0% | 0% | 100% | | |
| 0810 - GDD Executive | Senior Director, Strategic Programs | Nguyen | 83% | 20% | 60% | 0% | 20% | 100% | | |
| 0810 - GDD Executive | Strategic Programs Manager | Green | 75% | 40% | 60% | 0% | 0% | 100% | | |
| SUBTOTAL - Major Contributors | | FTE | 9.2 | \$ 898 | | | • | \$ 2,068 | | |
| Regular Contributors (time spent on IANA | A Steardship Transition is less than 50%) | | FTE | | % of Time A | oplied to Each USG I | nitiative | | | |
| | | | | | | RELATIONS W/ | | | | |
| | | | | | IANA | POLICY & | ROOT ZONE | | | |
| | | | | | | GOVERNANCE | UPDATES | | | |
| DEPARTMENT | POSITION | LAST NAME | | ACCOUNTABILITY | TRANSITION | BODIES | IMPLEMENTATION | Total | | |
| 121 - Multistakeholder Strategy & Strategic Initiatives | Director, Strategic Initiatives | Mulberry | 0.1 | 100% | 0% | 0% | 0% | 100% | | |
| | Communications Manager, Latin America | Dans | | | | 5 0% | | 100% | | |
| 0210 - Communications | Director North American Communications | White | 2.1 | 68% | 32% | | 0% | | | |
| | Vice President Global Communications | Burns | | | | | | | | |
| | Global Communications Coordinator | Aw | | | | | | | | |
| | Sr. Director, GDD Communications | Carlson | | | | | | | | |
| | Global Media Coordinator | Cole | | | | | | | | |
| | Sr. Director, Communication and Content | Juginovic | | | | | | | | |
| | Graphic Designer | Polito | | | | | | | | |
| | Technical Editor & Writer | Enger | | | | | | | | |
| | Head of Communications, APAC | Teo | | | | | | | | |
| | EMEA Communications Director | Madi | | | | | | | | |
| | Internal Communications Manager | Crampton | | | | | | | | |
| | gTLD Communication Manager | Davenport | | | | | | | | |
| | Social Media Coordinator | Schoer | | | | | | | | |
| | Vice President Governmental Engagement | Inne | 4 | | | | | | | |
| 0410 - Governmental Engagement | Vice President Governmental & IGOs Engagement | Hickson | 0.6 | 62% | 34% | 4% | 0% | 100% | | |
| | Vice President Global Stakeholder Engagement | Markovski | | | | | | | | |
| | Vice President Governmental & IGOs Engagement | Carver | | | | | | | | |
| 0510 - Policy Development Support | Senior Director | Konings | 0.4 | 36% | 64% | 0% | 0% | 100% | | |
| | Senior Director,ccNSO | Boswinkel | | | | | | | | |
| | SO/AC Manager | De Saint Gery | | | | | | | | |
| 0710 - Legal | General Counsel & Secretary | Jeffrey | | | | | | | | |
| 0935 - Office of CTO | Chief Technology Officer | Conrad | 0.6 | 0% | 0% | 221 | 4000 | 100% | | |
| | Principal Technologist | Durand | | 0% | 0% | 0% | 100% | 100% | | |
| 1020 - Finance & Procurement | Chief Financial Officer | Calvez | 0.2 | 50% | 50% | 0% | 0% | 100% | | |
| SUBTOTAL - Regular Contributors | | • | 4.0 | \$ 601 | \$ 423 | \$ 7 | \$ 217 | \$ 1,247 | | |
| | | | | T . | | | | | | |
| FY16 TOTAL ¹ | | FTE | 13.2 | \$ 1,499 | \$ 1,550 | \$ 7 | \$ 260 | \$ 3,315 | | |
| ACTUALS (FY15-FY16) | | FTE ² | 21.1 | \$ 2,082 | \$ 2,255 | \$ 188 | \$ 273 | \$ 4,799 | | |

¹The amounts at the bottom of each table above result from applying the percentages to the total compensation costs for each of the positions and adding together the resulting amounts by position. The total compensation costs by individual are not

² The dollar amounts are in thousands, FTEs are in whole numbers.