## **IANA Transition: Professional Services**

Expenses Breakdown (1 July 2014 – 30 September 2016) In millions, USD

Category	Service/Vendor Name	
Education/Engagement/Advice	<ul> <li>· Albright Stonebridge Group LLC</li> <li>· Edelman · Interface Media</li> <li>· Rice Hadley Gates LLC</li> <li>· Summit Strategies International LLC</li> <li>· WBC Global</li> <li>· Wiley Rein LLP · Locust Street Solutions</li> </ul>	\$2.2
Telecom & Language Services	· Translations, interpretation, scribing, meeting support	2.2
Root Zone Management evaluation	· Implementation pre-planning	0.2
Support	<ul> <li>Graphics/media (including XPlane) and WG Secretariat</li> <li>Support</li> </ul>	1.3
US Government Affairs (Lobbying) <sup>1</sup>	<ul><li>Akin Grump Straus Hauer and Feld, LLP</li><li>Kountoupes Denham</li><li>Mehlman Castagnetti Rosen Bingel &amp; Thomas, Inc.</li></ul>	1.5
Other (<\$20k)	· Includes additional payment for graphics/media work, and other miscellaneous services.	0.5
		<b>\$7.9</b>

<sup>&</sup>lt;sup>1</sup>Includes all external lobbying expenditures, not only those related to the IANA Stewardship Transition. Does not include staff allocated costs.

Note: The costs indicated were incurred starting 1 July 2014, up to the most recent quarter end available. Though the transition period effectively started on 14 March 2014, costs were not tracked to a project between March and June 2014, and included only the time of staff support as the transition work was being organized, with insignificant professional services expenses.