

ItsYourDomain.com

An Internet Domain Name Registration Company

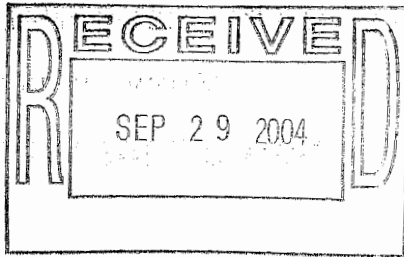
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September 27, 2004

Mr. P Twomey
President & CEO,
ICANN Corporation
4676 Admiralty Way, Suite 330
Marina del Rey, CA 90292-6601

RE: .net Registry Operation

Dear Mr. Twomey,

The planned RFP process for the .net operation is of significant interest to my company and I would like to lay out our position on this subject. Moving the operation of a Registry, especially one of the scale of .net could have a significant impact on the Registrar community. We will incur significant costs in developing interfaces to a new registry operator. Further, we have to divert key resources onto this project and away from revenue generating opportunities.

In addition to the initial development costs, ongoing performance is a key consideration for any Registrar. Any drop in performance standards of the Registration system can have a commercial impact to our business. SRS availability and response times are key metrics that could impact my business if performance levels fall in any way.

VeriSign has operated .net to the highest levels for SRS availability and response times. Their performance far exceeds those of the other operators. They have demonstrated their operational expertise by ensuring performance while faced with a growing rate of DDoS attacks and viruses.

As a Registrar I see no benefit from transferring this operation to another operator. Please accept this communication as an endorsement of VeriSign's performance to date and I support VeriSign retaining the .net Registry operation going forward.

Sincerely,

Ted Cucci