



April 9<sup>th</sup>, 2019

Mr. Cherine Chalaby  
Chair, Board of Directors  
ICANN  
12025 Waterfront Drive, Suite 300  
Los Angeles, CA 90094-2536

Dear Chairman Chalaby,

We are in receipt of your letter dated April 8, 2019 to Ambassador Alexandra Moreira Lopez, Secretary General, Amazon Cooperation Treaty Organization. Let me take this opportunity to thank the governments of Brazil, Peru, and Colombia for their various emails and proposals sent during the past few weeks as well as over this past weekend.

Amazon remains committed to working with ACTO and its member states to find a mutually acceptable solution in compliance with the deadlines stated in the ICANN Board's March 10 Resolutions.

As you know, Amazon has worked hard to listen and respond to the concerns raised by ACTO and its member states since this matter's inception in 2012. Notwithstanding the fact that Amazon received perfect scores on its applications in ICANN's required evaluation and notwithstanding the finding of an Independent Review Panel in July 2017 that the legal and public policy reasons espoused by the objecting governments were meritless and not well-founded, Amazon has nonetheless demonstrated for years its willingness to ameliorate the concerns of ACTO and its member states by offering proposals for the shared use and governance of the .AMAZON TLD.

Indeed, in response to feedback provided by ACTO and certain member states during and since the ICANN60 meeting in Abu Dhabi in the fall of 2017 (including our discussions last week), Amazon's current proposal reflects a variety of compromises, including converting our proposal into an enforceable Public Interest Commitment, increasing the number of available second-level domains for use by ACTO and its member states, lengthening the amount of time available to ACTO and its member states to provide terms for the reserved-blocked list, creating - and then expanding - the responsibilities and duration of the Steering Committee, and offering to publicly commit in writing the mechanics of such a Steering Committee. Claims by certain ACTO countries that Amazon is "running out the clock" or unwilling to compromise are unfounded and unfair.

Brazil stated on Friday that ACTO countries will meet this week to discuss this matter. Amazon sincerely hopes that the ACTO member states will be able to provide for Amazon's consideration, before Amazon is required to file its proposal per the Board's March 10 Resolutions, a single, unified proposal endorsed by all eight ACTO countries that meets Amazon's commercial and security needs while protecting appropriately the cultural and heritage interests of the people living in the Amazonian region.

Amazon remains hopeful that it can find a single solution mutually acceptable to all eight ACTO member states and Amazon, but time is of the essence as Amazon plans to file its proposal in accordance with the Board's March 10 Resolutions.

Thank you again for all of your time and help regarding this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian Huseman". The signature is fluid and cursive, with a large initial "B" and "H".

Brian Huseman  
Vice President, Public Policy

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Washington, DC 20001