

Project Overview for the Storage Network Replacement 2023 RFQ

Request for Quotation

25 January 2023



TABLE OF CONTENTS

1	INTRODUCTION	3
1.1	About this Document	3
1.2	Overview of the Internet Corporation for Assigned Names and Numbers (ICANN)	3
2	SCOPE	4
2.1	Background	4
2.2	Scope of Work	4
3	HIGH LEVEL SELECTION CRITERIA	5
4	PROPOSAL COMPONENTS	5
5	RFQ TIMELINE	5
6	TERMS AND CONDITIONS	6

1 Introduction

1.1 About this Document

The Internet Corporation for Assigned Names and Numbers (“ICANN”) is seeking one or more providers to facilitate the sourcing and pre-configuration of predetermined Storage Area Network equipment for our data centers.

The equipment is intended to replace and improve performance of the storage provided by the ICANN IT Infrastructure department.

Indications of interest are to be submitted by emailing Storage-Network-RFQ@icann.org. Intentions to bid should be received latest by **2PM PST / 10PM UTC on 3 February 2023**. Proposals should be electronically submitted latest by **2PM PST / 10PM UTC on 9 February 2023** using ICANN's sourcing tool. Access to the tool may be requested via the same email address as above.

1.2 Overview of the Internet Corporation for Assigned Names and Numbers (ICANN)

The Internet Corporation for Assigned Names and Numbers’ (ICANN) mission is to ensure the stable and secure operation of the Internet's unique identifier systems. To reach another person on the Internet, you have to type an address into your computer - a name or a number. That address has to be unique so computers know where to find each other. ICANN helps coordinate and support these unique identifiers across the world.

See www.icann.org for more information.

2 Scope

The objective of this RFQ is to identify one or more suppliers that can deliver the requirements to ICANN as specified in the [Scope of Work](#) section.

2.1 Background

The storage area network equipment currently in use by ICANN is approaching end of life and needs to be replaced. There should be no changes in architecture to what is being used currently.

2.2 Scope of Work

- Ability to provide equipment as specified by ICANN. See pricing worksheet within the RFQ portal for equipment details.
- Ability to configure equipment per ICANN specifications (refer to document “Equipment Configuration and Customization.docx” in RFQ). Including:
 - Racking and cabling
 - Configuring hardware settings.
- Ability to customize equipment as needed (refer to document “Equipment Configuration and Customization.docx” in RFQ).
- Ability to provide a timeline or ETA for delivery to specified ICANN facilities.
- Ability to be contacted as needed to work on any delivery related needs.

3 High Level Selection Criteria

The decision to select a provider as an outcome of this RFQ will be based on, but not limited to, the following selection criteria:

1. Bidder must be an authorized reseller of the selected manufacturer
2. Ability to provide the equipment based on our exact specifications
3. Price, including detailed pricing per item.
4. Customer References – to be used only as a tiebreaker.

4 Proposal Components

Proposals should include the following components at a minimum:

- Completed Pricing Workbook.
- Customer References (use the template attached in RFQ).
- Signed Conflict of Interest Disclosure Form (use the template attached in RFQ).
- A draft of an order form or contract that your firm typically uses.
- Additional attachments as necessary.

5 RFQ Timeline

The following dates have been established as milestones for this RFQ. ICANN reserves the right to modify or change this timeline at any time as necessary.

Activity	Due Date
RFQ published	25 January 2023
Participants submit any questions to ICANN	3 February 2023 by 2PM PST/10PM UTC
ICANN responds to participant questions	6 February 2023
Participant RFQ proposals	9 February 2023 by 2PM PST/10PM UTC
Evaluation and identification of the selected vendor pending ICANN Board approval	17 February 2023
ICANN Board review and approval	18 February to 16 March 2023
Award/Contracting/PO	17 March to 31 March 2023
Equipment shipped	28 April to 12 May 2023

6 Terms and Conditions

General Terms and Conditions

1. Submission of a proposal shall constitute Respondent's acknowledgment and acceptance of all the specifications, requirements and terms and conditions in this RFQ.
2. All costs of preparing and submitting its proposal, responding to, or providing any other assistance to ICANN in connection with this RFQ will be borne by the Respondent.
3. All submitted proposals including any supporting materials or documentation will become the property of ICANN. If Respondent's proposal contains any proprietary information that should not be disclosed or used by ICANN other than for the purposes of evaluating the proposal, that information should be marked with appropriate confidentiality markings.

Discrepancies, Omissions and Additional Information

1. Respondent is responsible for examining this RFQ and all addenda. Failure to do so will be at the sole risk of the Respondent. Should Respondent find discrepancies, omissions, unclear or ambiguous intent or meaning, or should any question arise concerning this RFQ, Respondent must notify ICANN of such findings immediately in writing via e-mail no later than ten (10) days prior to the deadline for bid submissions. Should such matters remain unresolved by ICANN, in writing, prior to Respondent's preparation of its proposal, such matters must be addressed in Respondent's proposal.
2. ICANN is not responsible for oral statements made by its employees, agents, or representatives concerning this RFQ. If Respondent requires additional information, Respondent must request that the issuer of this RFQ furnish such information in writing.
3. A Respondent's proposal is presumed to represent its best efforts to respond to the RFQ. Any significant inconsistency, if unexplained, raises a fundamental issue of the Respondent's understanding of the nature and scope of the work required and of its ability to perform the contract as proposed and may be cause for rejection of the proposal. The burden of proof as to cost credibility rests with the Respondent.
4. If necessary, supplemental information to this RFQ will be provided to all prospective Respondents receiving this RFQ. All supplemental information issued by ICANN will form part of this RFQ. ICANN is not responsible for any failure by prospective Respondents to receive supplemental information.

Assessment and Award

1. ICANN reserves the right, without penalty and at its discretion, to accept or reject any proposal, withdraw this RFQ, make no award, to waive or permit the correction of any informality or irregularity and to disregard any non-conforming or conditional proposal.

-
2. ICANN may request a Respondent to provide further information or documentation to support Respondent's proposal and its ability to provide the products and/or services contemplated by this RFQ.
 3. ICANN is not obliged to accept the lowest priced proposal. Price is only one of the determining factors for the successful award.
 4. ICANN will assess proposals based on compliant responses to the requirements set out in this RFQ, responses to questions related to those requirements, any further issued clarifications (if any) and consideration of any other issues or evidence relevant to the Respondent's ability to successfully provide and implement the products and/or services contemplated by this RFQ and in the best interests of ICANN.
 5. ICANN reserves the right to enter into contractual negotiations and if necessary, modify any terms and conditions of a final contract with the Respondent whose proposal offers the best value to ICANN.



One World, One Internet